

Coming in 2018

The Four Pillars of Healthcare Valuation— Advanced Distance Education

“Valuation is a branch of financial economics, and it can be short-sighted and dangerous to develop an appraisal that does not reflect the economic foundations of the transactional elements to which statutes, regulations, and case law apply.”

David W. Grauer, Esq., Jones Day, nationally-known healthcare attorney

About the Program

The Institute for Healthcare Valuation (IHV) and Consultants' Training Institute (CTI) are pleased to announce premier healthcare valuation training through a distance education program: the Certificate of Educational Achievement (CEA) for Advanced Education in Healthcare Valuation.

The program will launch in 2018 and will bridge the interdisciplinary nature of healthcare valuation to include: the Four Pillars of Healthcare (regulatory, reimbursement, competition, and technology); the market forces shaping the U.S. healthcare industry; and the valuation of healthcare enterprises, assets, and services.

The program is developed and is being presented by industry thought leader Health Capital Consultants (HCC), alongside a blockbuster faculty comprised of healthcare subject matter experts from the legal, regulatory, and valuation professions.

Why This Training is Critical

“In the current volatile regulatory environment, with the consolidation of hospitals, physicians, and other providers, the determination that the arrangements do not exceed Fair Market Value and are commercially reasonable are essential safeguards for the parties entering into these vertical integration transactions. It is critical that experienced, well-trained valuation professionals consult and collaborate with regulators and legal professionals before establishing and promoting so-called accepted methodologies and approaches,” states nationally-known healthcare attorney, David W. Grauer, Esq., of Jones Day.

The training consists of ten four-hour course modules (including eight core courses and two electives) covering basic valuation tenets, competitive forces in healthcare, an overview of the regulatory environment, technological advancements in the industry, changes in

reimbursement, development of a commercial reasonableness opinion, inpatient and outpatient enterprises, valuing intangible assets and tangible personal property, and the classification and valuation of healthcare services.

Who Should Attend

Legal professionals and healthcare providers, as well as those valuation professionals wishing to expand their scope of activities in healthcare valuation engagements and those seeking to enhance their current healthcare valuation service lines, will gain comprehensive knowledge through the expansive program. Attendees who successfully complete the course requirements, assessment quizzes, and interactive case study will earn a CEA.



**More details forthcoming
at www.theCTI.com.**