2026 Proposed Physician Fee Schedule Increases Payments

On July 14, 2025, the Centers for Medicare & Medicaid Services (CMS) released its proposed Medicare Physician Fee Schedule (MPFS) for calendar year (CY) 2026. In addition to the agency's suggested increase to physician payments, the proposed rule also announces a new payment model and more telehealth flexibilities. According to CMS, the "proposed rule is one of several proposed rules that reflect a broader Administration-wide strategy to create a health care system that results in better quality, efficiency, empowerment, and innovation for all Medicare beneficiaries."

The MPFS calculates payments according to Medicare's Resource Based Relative Value Scales (RBRVS) system, which assigns relative value units (RVUs) to individual procedures based on the resources required to perform each procedure. Under this system, each procedure in the MPFS is assigned RVUs for three categories of resources: (1) physician work (wRVUs); (2) practice expense (PE RVUs); and, (3) malpractice expense (MP RVUs). Once the procedure's RVUs have been modified for geographic variance, they are summed, and the total is then multiplied by a conversion factor to convert the number to a dollar amount.

The conversion factor is a fixed monetary amount that is multiplied by the geographically-adjusted RVU to determine the payment amount for a given service.³ The conversion factor is updated annually according to the predetermined update schedule set forth in the Medicare Access and CHIP Reauthorization Act (MACRA); while this update was 0% from 2020 through 2025, Congress occasionally overrode MACRA and mandated temporary payment increases.4 For 2026, MACRA mandates a slight annual update for those clinicians who participate in one of the two Quality Payment Program (QPP) tracks: Advanced Alternative Payment Model participants will receive a 0.75% increase; Merit-based Incentive Payment System (MIPS) participants (and other non-APM participants) will receive a 0.25% increase.5

As required by MACRA, CMS proposes two separate conversion factor increases – one for APM participants and one for nonparticipants. The proposed MPFS conversion factor of \$33.59 for APM participants is a 3.83% increase from 2025, while the proposed conversion factor of \$33.42 for nonparticipants is a 3.62% increase. These increases reflect:

- (1) The MACRA updates discussed above;
- (2) A one-time 2.5% increase as stipulated in the recently-passed tax bill; and
- (3) A 0.55% adjustment to account for proposed wRVU changes.⁷

If finalized as proposed, this will be the first year in the past half-decade that CMS increases the conversion factor.⁸

Based on the proposed rule's chart of specialty impacts, it appears that the "winners" of the proposed rule include physicians specializing in allergy and immunology and vascular surgery, while the "losers" include infectious disease specialists and neurosurgeons. Notably, the payment impacts are widely different depending on the site of service (e.g., in a physician office versus in a hospital).

CMS also proposes the implementation of a -2.5% "efficiency adjustment" to wRVUs for non-time-based services, based on a five-year lookback of the Medicare Economic Index (MEI) medical practice cost inflation.¹⁰ This cut would affect approximately 9,000 codes, but would not apply to evaluation and management services, care management services, behavioral health services or services on the Medicare Telehealth Services List. 11 The calculation of how many wRVUs to attribute to a given procedure was historically determined by the American Medical Association's (AMA's) Relative Value Scale Committee (RUC), based on physician surveys. 12 While CMS states that it "expects that moving away from survey data would lead to more accurate valuation of services over time and help address some of the distortions that have occurred in the MPFS historically," many physician groups, including the AMA, have lambasted the proposal, arguing that it may encourage physicians to increase volume to make up for that lost revenue.¹³ Over the years, the AMA has had a strong hand in calculating the wRVUs, and has been criticized over the methodology used and conflict of interest concerns.14

In addition to payment rate changes, CMS proposes a new five-year mandatory payment model for specialists. The Ambulatory Specialty Model (ASM) would be a two-sided risk model for specialty care provided to beneficiaries with heart failure or lower back pain starting in 2027. The goal of the model is "to improve prevention and upstream management of chronic disease,

[leading] to reductions in avoidable hospitalizations and unnecessary procedures." Similar to the MIPS Value Pathways (MVP), 17 participant performance will be assessed for quality, cost, improvement activities, and improving interoperability. 18

Other proposals CMS suggests for 2026 include:

- Simplifying the process for adding codes to the Medicare Telehealth Services List;
- (2) Cutting payments for skin substitutes, ¹⁹ which have increased 40-fold over the past five years (costing CMS \$10 billion in 2024); ²⁰
- (3) Limiting how long some Medicare Shared Savings Program (MSSP) participants can stay in one-sided risk arrangements; and
- (4) Increasing the minimum number of Medicare beneficiaries that MSSP participants must cover to 5,000.²¹

Healthcare stakeholders were cautiously pleased with the MPFS proposed rule, largely due to the prospect of the payment increase, although many called the increase "underwhelming."²² The American College of Physicians (ACP) expressed cautious optimism,

Academy of Family Physicians (AAFP) was similarly "encouraged" by the provisions that aim to strengthen primary care, such as the wRVU adjustment and the increase to the conversion factor. However, the AAFP expressed concern that the adjustments underlying the conversion factor increase are temporary, providing physicians no assurance that payment increases will continue, or even keep up with rising costs and inflation.²⁴ The National Association of ACOs (NAACOS) was also encouraged, but by CMS's "attention to wasteful and abusive billing practices" in the proposed rule, including "new payment policies to pay for skin substitutes."25 The president and CEO of America's Physician Groups welcomed the payment increases, calling them "positive shifts, which we hope bodes well in terms of making future changes to compensate physicians fairly and preserve access to health care for Medicare beneficiaries."26

supporting the new wRVU adjustment.²³ The American

Stakeholders may submit comments related to the proposed rule by September 12, 2025.

- "Calendar Year (CY) 2026 Medicare Physician Fee Schedule (PFS) Proposed Rule (CMS-1832-P)" Centers for Medicare and Medicaid Services, July 14, 2025, https://www.cms.gov/newsroom/fact-sheets/calendar-year-cy-2026-medicare-physician-fee-schedule-pfs-proposed-rule-cms-1832-p (Accessed 7/17/25).
- 2 Ibid
- 3 "Physician and Other Health Professional Payment System" Medicare Payment Advisory Commission, Payment Basics, October 2024, https://www.medpac.gov/wpcontent/uploads/2024/10/MedPAC_Payment_Basics_24_Physician_FINA L_SEC.pdf (Accessed 7/17/25).
- 4 Notably, MACRA also provides for annual bonuses for clinicians who participate in various quality payment programs such as MIPS and APMs. "Chapter 1: Reforming physician fee schedule updates and improving the accuracy of relative payment rates" in "Report to the Congress: Medicare and the Health Care Delivery System" Medicare Payment Advisory Commission, June 2025, available at: https://www.medpac.gov/wp-content/uploads/2025/06/Jun25_Ch1_MedPAC_Report_To_Congress_SE C.pdf (Accessed 7/17/25), p. 1; Medicare Payment Advisory Commission, Payment Basics, October 2024.
- 5 "MACRA Frequently Asked Questions" Association of American Medical Colleges, https://www.aamc.org/about-us/mission-areas/healthcare/macra/faq#:-:text=Beginning%20in%202019%2C%20ECs%20partic ipating,am%20an%20APM%20qualifying%20participant? (Accessed 7/17/25).
- 6 "Calendar Year (CY) 2026 Medicare Physician Fee Schedule (PFS) Proposed Rule (CMS-1832-P)" Centers for Medicare and Medicaid Services, July 14, 2025, https://www.cms.gov/newsroom/fact-sheets/calendar-year-cy-2026-medicare-physician-fee-schedule-pfs-proposed-rule-cms-1832-p (Accessed 7/17/25).
- 7 Ibid; "\$1T in healthcare cuts pass Congress, head to Trump" By Michael McAuliff, Modern Healthcare, July 3, 2025, https://www.modernhealthcare.com/politics-regulation/mh-tax-bill-house-donald-trump/ (Accessed 7/17/25).
- 8 Early, Modern Healthcare, July 16, 2025.
- 9 "Doc Groups Say Proposed Medicare Payment Increase Is Inadequate" By Joyce Frieden, MedPage Today, July 15, 2025, https://www.medpagetoday.com/publichealthpolicy/medicare/116513 (Accessed 7/17/25); "TABLE 92: CY 2026 PFS ESTIMATED IMPACT ON TOTAL ALLOWED CHARGES BY SPECIALTY" in "Medicare and Medicaid Programs; CY 2026 Payment Policies Under the Physician Fee Schedule and Other Changes to Part B Payment and Coverage Policies; Medicare Shared Savings Program Requirements; and Medicare Prescription Drug Inflation Rebate Program; Proposed rule, Federal Register, Vol. 90, No. 134 (July 16, 2025), p. 32803-32805.
- 10 Centers for Medicare and Medicaid Services, July 14, 2025; Early, Modern Healthcare, July 16, 2025.
- 11 Ibid; "Medicare doctor pay plan would hit specialists, curb AMA clout" By Bridget Early, Modern Healthcare, July 22, 2025, https://www.modernhealthcare.com/politics-regulation/mh-cms-physician-fee-schedule-billing-codes/ (Accessed 7/22/25).

- "Doctors could see 3.8% Medicare pay bump in 2026" By Maya Goldman, Axios, July 15, 2025, https://www.axios.com/2025/07/15/doctors-medicare-pay-bump-2026 (Accessed 7/17/25).
- 13 Centers for Medicare and Medicaid Services, July 14, 2025; Frieden, MedPage Today, July 15, 2025.
- "Medicare doctor pay plan would hit specialists, curb AMA clout" By Bridget Early, Modern Healthcare, July 22, 2025, https://www.modernhealthcare.com/politics-regulation/mh-cms-physician-fee-schedule-billing-codes/ (Accessed 7/22/25).
 "ASM (Ambulatory Specialty Model)" Centers for Medicare and
- 15 "ASM (Ambulatory Specialty Model)" Centers for Medicare and Medicaid Services, July 16, 2025, https://www.cms.gov/priorities/innovation/innovation-models/asm (Accessed 7/17/25).
- 16 Îbid
- 17 For more information on MVPs, see "MIPS Value Pathways (MVPs) The Future of MIPS" MDinteractive, November 18, 2024, https://mdinteractive.com/mips-blog/mips-value-pathways-mvps-future-mips#:~:text=The%20MIPS%20Value%20Pathways%20(MVPs,clinicians%20report%20under%20the%20program. (Accessed 7/17/25).
- 18 Centers for Medicare and Medicaid Services, July 16, 2025.
- 19 Skin substitutes, bandages made from dried placenta, are applied to wounds that will not heal.
- 20 "Trump Administration Will Limit Medicare Spending on Pricey Bandages" By Sarah Kliff and Katie Thomas, The New York Times, July 15, 2025, https://www.nytimes.com/2025/07/15/health/medicare-skinsubstitutes-prices.html (Accessed 7/17/25).
- 21 Centers for Medicare and Medicaid Services, July 14, 2025; Early, Modern Healthcare, July 16, 2025.
- "CMS proposes new rules for physicians, outpatient care, and ASCs" Advisory Board, July 16, 2025, https://www.advisory.com/daily-briefing/2025/07/16/proposed-rules (Accessed 7/23/25).
- 23 "Internal Medicine Physicians Cautiously Optimistic about Proposals in the Medicare Fee Schedule" Jason M. Goldman, MD, MACP, American College of Physicians, https://www.acponline.org/acp-newsroom/internalmedicine-physicians-cautiously-optimistic-about-proposals-in-themedicare-fee-schedule (Accessed 7/17/25).
- 24 "Family Physicians Respond to 2026 Proposed Medicare Physician Fee Schedule" AAFP, July 15, 2025, https://www.aafp.org/news/mediacenter/statements/2026-poposed-medicare-physician-fee-schedule.html (Accessed 7/17/25).
- 25 "NAACOS Responds to Proposed 2026 Medicare Physician Fee Schedule" National Association of ACOs, July 14, 2025, https://www.naacos.com/press-releases-letters-2025/press-release-naacos-responds-to-proposed-2026-medicare-physician-fee-schedule/ (Accessed 7/17/25).
- 26 "Payment Increase And Other Moves To Spur Value-Based Care Are Welcome Steps In Proposed 2026 Medicare Physician Payment Rule, Says APG" America's Physician Groups, July 14, 2025, https://www.apg.org/news/payment-increase-and-other-moves-to-spurvalue-based-care-are-welcome-steps-in-proposed-2026-medicare-physician-payment-rule-says-apg/ (Accessed 7/17/25).



(800) FYI -VALU

Providing Solutions in an Era of Healthcare Reform

- Firm Profile
- **HCC Services**
- **HCC** Leadership
- **Clients & Projects**
- **HCC News**
- **Health Capital Topics**
- **Contact Us**
- **Email Us**
- **Valuation Consulting**
- **Commercial** Reasonableness **Opinions**
- **Commercial Payor** Reimbursement **Benchmarking**
- **Litigation Support & Expert Witness**
- Financial Feasibility **Analysis & Modeling**
- **Intermediary Services**
- Certificate of Need
- **ACO Value Metrics & Capital Formation**
- **Strategic Planning**
- **Industry Research**

LEADERSHIP









Todd A. Zigrang, MBA, MHA, FACHE, CVA, ASA, ABV, is the President of HEALTH CAPITAL CONSULTANTS (HCC), where he focuses on the areas of valuation and financial analysis for hospitals, physician practices, and other healthcare enterprises. Mr. Zigrang has over 30 years of experience providing valuation, financial, transaction and strategic advisory services nationwide in over 2,500 transactions and joint ventures. Mr. Zigrang is also considered an expert in the field of healthcare compensation for physicians, executives and other professionals.

Mr. Zigrang is the co-author of "The Adviser's Guide to Healthcare - 2nd Edition" [AICPA-2015], numerous chapters in legal treatises and anthologies, and peer-reviewed and industry articles such as: The Guide to Valuing Physician Compensation and Healthcare Service Arrangements (BVR/AHLA); The Accountant's Business Manual (AICPA); Valuing Professional Practices and Licenses (Aspen Publishers); Valuation Strategies; Business Appraisal Practice; and, NACVA QuickRead. Additionally, Mr. Zigrang has served as faculty before professional and trade associations such as the American Society of Appraisers (ASA); the National Association of Certified Valuators

and Analysts (NACVA); the American Health Lawyers Association (AHLA); the American Bar Association (ABA); the Association of International Certified Professional Accountants (AICPA); the Physician Hospitals of America (PHA): the Institute of Business Appraisers (IBA); the Healthcare Financial Management Association (HFMA); and, the CPA Leadership Institute. He also serves on the Editorial Board of The Value Examiner and QuickRead, both of which are published by NACVA.

Mr. Zigrang holds a Master of Science in Health Administration (MHA) and a Master of Business Administration (MBA) from the University of Missouri at Columbia. He is a Fellow of the American College of Healthcare Executives (FACHE) and holds the Certified Valuation Analyst (CVA) designation from NACVA. Mr. Zigrang also holds the Accredited in Business Valuation (ABV) designation from AICPA, and the Accredited Senior Appraiser (ASA) designation from the American Society of Appraisers, where he has served as President of the St. Louis Chapter. He is also a member of the America Association of Provider Compensation Professionals (AAPCP), AHLA, AICPA, NACVA, NSCHBC, and, the Society of OMS Administrators (SOMSA).









Jessica L. Bailey-Wheaton, Esq., is Senior Vice President and General Counsel of HCC. Her work focuses on the areas of Certificate of Need (CON) preparation and consulting, as well as project management and consulting services related to the impact of both federal and state regulations on healthcare transactions. In that role, Ms. Bailey-Wheaton provides research services necessary to support certified opinions of value related to the Fair Market Value and Commercial Reasonableness of transactions related to healthcare enterprises, assets, and services.

Additionally, Ms. Bailey-Wheaton heads HCC's CON and regulatory consulting service line. In this role, she prepares CON applications, including providing services such as: health planning; researching, developing, documenting, and reporting the market utilization demand and "need" for the proposed services in the subject market service area(s); researching and assisting legal counsel in meeting regulatory requirements relating to licensing and CON application development; and, providing any requested support services required in litigation challenging rules or decisions promulgated by a state agency. Ms. Bailey-Wheaton has also been engaged by both state government

agencies and CON applicants to conduct an independent review of one or more CON applications and provide opinions on a variety of areas related to healthcare planning. She has been certified as an expert in healthcare planning in the State of Alabama.

Ms. Bailey-Wheaton is the co-author of numerous peer-reviewed and industry articles in publications such as: The Health Lawyer (American Bar Association); Physician Leadership Journal (American Association for Physician Leadership); The Journal of Vascular Surgery; St. Louis Metropolitan Medicine; Chicago Medicine; The Value Examiner (NACVA); and QuickRead (NACVA). She has previously presented before the American Bar Association (ABA), the American Health Law Association (AHLA), the National Association of Certified Valuators & Analysts (NACVA), the National Society of Certified Healthcare Business Consultants (NSCHBC), and the American College of Surgeons (ACS).







Janvi R. Shah, MBA, MSF, CVA, serves as Senior Financial Analyst of HCC. Mrs. Shah holds a M.S. in Finance from Washington University Saint Louis and the Certified Valuation Analyst (CVA) designation from NACVA. She develops fair market value and commercial reasonableness opinions related to healthcare enterprises, assets, and services. In addition she prepares, reviews and analyzes forecasted and pro forma financial statements to determine the most probable future net economic benefit related to healthcare enterprises, assets, and services and applies utilization demand and reimbursement trends to project professional medical revenue streams and ancillary services and technical component (ASTC) revenue streams.

For more information please visit: www.healthcapital.com