

## Supreme Court Rules on False Claims Act Case

On June 1, 2023, the U.S. Supreme Court published their decision in two *False Claims Act* (FCA) lawsuits. The decision is one of the most significant developments for the FCA in recent history, as it resolves the necessary state of mind needed to violate the FCA.<sup>1</sup> This Health Capital Topics article will discuss the FCA cases and the Supreme Court's decision.

The FCA (a federal statute) was enacted in 1863 in response to fraud committed by a defense contractor during the Civil War.<sup>2</sup> The FCA established that any person who knowingly submitted false claims to the government was liable for double the government's damages, plus a penalty; since its enactment, the law has been amended several times. Now, violators are liable for treble damages, along with a penalty linked to inflation.<sup>3</sup> Not only does the FCA give the U.S. government the ability to pursue fraud, it also enables private citizens to file suit on behalf of the federal government through what is known as a "qui tam" or "whistleblower" suit.<sup>4</sup>

For one to be held liable under the FCA, the perpetrator must act with "scienter," i.e., "knowingly," which is defined as acting with actual knowledge, deliberate ignorance, or in reckless disregard to the truth or falsity of the information.<sup>5</sup> Notably, "specific intent to defraud" is not required.<sup>6</sup> Defendants in such cases will often argue that their interpretation of complex statutes and regulations was reasonable, and not rising to the level of scienter.<sup>7</sup>

In determining the necessary state of mind required for liability under the FCA, the Supreme Court reviewed the lower court decisions of two cases: Schutte v. SuperValu and Proctor v. Safeway.8 In both cases, the retail pharmacy defendants were required to bill Medicare and Medicaid for their "usual and customary" drug prices to the general public.<sup>9</sup> In Schutte v. SuperValu, two private citizen plaintiffs allege that SuperValu, a grocery store chain with 2,500 locations, knowingly submitted false payment claims to federal healthcare programs by reporting higher drug prices than it typically charged customers.<sup>10</sup> SuperValu had implemented a price matching program for customers, but they did not report the price match amounts as their customary pricing (despite the popularity of the program, resulting in these lower process comprising the majority of sales for many drugs at the time, i.e., establishing a "usual and customary" price for those drugs), violating Medicaid regulations. The lower courts found that the plaintiffs failed to prove the element of "scienter," i.e., they failed to demonstrate that SuperValu had an objectively unreasonable interpretation of the reporting requirement.<sup>11</sup>

In *Proctor v. Safeway*, the qui tam plaintiff alleged that Safeway, a grocery chain with over 900 locations, similarly reported retail (non-discounted) prices to government healthcare programs for certain drugs when customers actually paid less through price-matching and discounts.<sup>12</sup> The lower courts ruled against the plaintiff, finding they had failed to prove the element of "scienter," and affirmed that Safeway had not acted in disregard to regulations and the grocery chain's interpretation of the law was objectively reasonable.<sup>13</sup>

The Court sought to answer the following legal question: "If respondents' claims were false and they actually thought that their claims were false-because they believed that their reported prices were not actually their "usual and customary" prices-then would they have "knowingly" submitted a false claim within the FCA's meaning?"<sup>14</sup> In their highly anticipated ruling, the Supreme Court unanimously vacated the standards set by the lower courts, which had previously enabled defendants to avoid liability under the FCA as long as their interpretation after the fact was objectively reasonable, regardless of whether the defendant actually believed that interpretation.<sup>15</sup> In rejecting this view, the Court made it clear that the focus should be on what the defendant thought at the time of submission for a false claim.<sup>16</sup> The 9-0 opinion, authored by Justice Clarence Thomas, laid out three types of scienter that can result in FCA liability:

- (1) "Actual knowledge," which "refers to whether a person is 'aware of' information";
- (2) "Deliberate ignorance," which "encompasses defendants who are aware of a substantial risk that their statements are false, but intentionally avoid taking steps to confirm the statement's truth or falsity"; and
- (3) "Reckless disregard," which "similarly captures defendants who are conscious of a substantial and unjustifiable risk that their claims are false, but submit the claims anyway."<sup>17</sup>

## **©HEALTH CAPITAL CONSULTANTS**

The Court agreed that "the phrase 'usual and customary' on its phase appears somewhat open to interpretation, but reasoned that "such facial ambiguity alone is not sufficient to preclude a finding that respondents knew their claims were false."<sup>18</sup>

Further, the justices stated that:

"Under the FCA, petitioners may establish scienter by showing that respondents (1) actually knew that their reported prices were not their "usual and customary" prices when they reported those prices, (2) were aware of a substantial risk that their higher, retail prices were not their "usual and customary" prices and intentionally avoided learning whether their reports were accurate, or (3) were aware of such a substantial and unjustifiable risk but submitted the claims anyway. If petitioners can make that showing, then it does not matter whether some other, objectively reasonable interpretation of "usual and customary" would point to respondents' higher prices. For scienter, it is enough if respondents believed that their claims were not accurate."19

The Supreme Court's decision will likely limit the ability of FCA defendants to pursue motions to dismiss based on the argument of objective reasonability.<sup>20</sup> Without

- 2 "The False Claims Act" U.S. Department of Justice, February 2, 2022, https://www.justice.gov/civil/false-claims-act (Accessed 6/6/23).
- 3 Ibid.
- 4 Ibid.
- 5 "False Claims" 31 U.S.C. § 3729(b)(1).
- 6 Ibid.
- 7 "US Supreme Court to Address Scienter Standard Under False Claims Act" Morgan Lewis, January 17, 2023, https://www.morganlewis.com/pubs/2023/01/us-supreme-courtto-address-scienter-standard-under-false-claims-act (Accessed 6/6/23).
- Supreme Court Reopens Fraud Suits Against SuperValu, Safeway (1)" By Daniel Seiden, Bloomberg Law, June 1, 2023, https://news.bloomberglaw.com/federal-contracting/supremecourt-reopens-fraud-suits-against-supervalu-safeway (Accessed 6/6/23).
- 9 "United States et al. ex rel. Schutte et al. v. Supervalu Inc. et al." Slip Opinion, 598 U. S. \_\_\_\_, 3 (2023), available at: https://www.supremecourt.gov/opinions/22pdf/21-1326\_6jfl.pdf (Accessed 6/6/23).
- 10 "U.S. ex rel. Schutte v. SuperValu Inc." No. 21-1326 (7th Cir. 2022), available at: https://www.oyez.org/cases/2022/21-1326 (Accessed 6/6/23); "United States et al. ex rel. Schutte et al. v. Supervalu Inc. et al." Slip Opinion, 598 U. S. \_\_\_\_\_, 3 (2023), available at: https://www.supremecourt.gov/opinions/22pdf/21-1326\_6jfl.pdf (Accessed 6/6/23).

- 12 "Proctor v. Safeway, Inc." No. 20-3425 (7th Cir. 2022), available at: https://law.justia.com/cases/federal/appellatecourts/ca7/20-3425/20-3425-2022-04-05.html (Accessed 6/6/23).
- 13 Ibid.

appropriate documentation to show compliance with the FCA at the time of the false claim submission, defendants may struggle to prevail.<sup>21</sup> However, on the other hand, a defendant may be able to prevail if they can produce documentation demonstrating good-faith subjective intent.<sup>22</sup> This reliance on documentation to substantiate the focus on the defendant's intent at the time of the submission of a false claim may present challenges for relators and the government in identifying documents and witnesses that can attest to the defendant's subjective intent at the time of the claim submission, particularly given the long timeframe of FCA cases – relators and the government have three years from the date of the alleged false claim to bring suit, the most FCA cases are sealed for years before being made public.<sup>23</sup>

Going forward, legal counsel recommends that stakeholders document their decision-making processes regarding compliance with FCA, so that such documentation will be readily available to demonstrate good-faith subjective intent.<sup>24</sup>

The Supreme Court vacated the lower court's judgments and remanded the cases to the Seventh Circuit, for proceedings and rulings consistent with the Court's decision.<sup>25</sup>

- 14 "United States et al. ex rel. Schutte et al. v. Supervalu Inc. et al." Slip Opinion, 598 U. S. \_\_\_\_, 2-3 (2023), available at: https://www.supremecourt.gov/opinions/22pdf/21-1326\_6jfl.pdf (Accessed 6/6/23).
- 15 "Supreme Court maintains focus on defendant's subjective beliefs in False Claims Act cases" By Jacob Elberg, SCOTUS Blog, June 1, 2023, https://www.scotusblog.com/2023/06/supreme-court-maintainsfocus-on-defendants-subjective-beliefs-in-false-claims-act-cases/ (Accessed 6/6/23).
- 16 *Ibid*.
- 17 "United States et al. ex rel. Schutte et al. v. Supervalu Inc. et al." Slip Opinion, 598 U. S. \_\_\_\_, 7 (2023), available at: https://www.supremecourt.gov/opinions/22pdf/21-1326\_6jfl.pdf (Accessed 6/6/23).
- 18 *Ibid*.

20 "In Key FCA Scienter Opinion, US Supreme Court Turns Focus on Subjective Intent" By Meredith Auten et al., JD Supra, June 5, 2023, https://www.jdsupra.com/legalnews/in-key-fca-scienteropinion-us-supreme-4988145/ (Accessed 6/6/23).

- 24 See, e.g., "In Key FCA Scienter Opinion, US Supreme Court Turns Focus on Subjective Intent" By Meredith Auten et al., JD Supra, June 5, 2023, https://www.jdsupra.com/legalnews/in-keyfca-scienter-opinion-us-supreme-4988145/ (Accessed 6/6/23); "Supreme Court Issues Decision Regarding False Claims Act's Scienter Element" By G. Norman Acker III, et al., K&L Gates, June 8, 2023, https://www.klgates.com/Supreme-Court-Issues-Anticipated-Decision-Regarding-False-Claims-Acts-Scienter-Element-6-8-2023 (Accessed 6/13/23).
- 25 "United States et al. ex rel. Schutte et al. v. Supervalu Inc. et al." Slip Opinion, 598 U. S. \_\_\_\_, 17 (2023), available at: https://www.supremecourt.gov/opinions/22pdf/21-1326\_6jfl.pdf (Accessed 6/6/23).

 <sup>&</sup>quot;Supreme Court to Consider False Claims Act 'Objectively Reasonable' Knowledge Standard" National Law Review, January 24, 2023, https://www.natlawreview.com/article/supreme-court-toconsider-false-claims-act-objectively-reasonable-knowledgestandard, (Accessed 6/6/23).

<sup>11</sup> *Ibid*.

<sup>19</sup> Ibid.

<sup>21</sup> *Ibid*.

<sup>22</sup> Ibid.

<sup>23</sup> *Ibid.* 



## (800) FYI -VALU

**Providing Solutions in an Era of Healthcare Reform** 

- Firm Profile
- HCC Services
- HCC Leadership
- Clients & Projects
- HCC News
- Upcoming Events
- Contact Us
- Email Us
- Valuation Consulting
- Commercial Reasonableness Opinions
- Commercial Payor Reimbursement Benchmarking
- Litigation Support & Expert Witness
- Financial Feasibility Analysis & Modeling
- Intermediary Services
- Certificate of Need
- ACO Value Metrics & Capital Formation
- Strategic Planning
- Industry Research

## LEADERSHIP



Todd A. Zigrang, MBA, MHA, FACHE, CVA, ASA, ABV, is the President of **HEALTH CAPITAL CONSULTANTS** (HCC), where he focuses on the areas of valuation and financial analysis for hospitals, physician practices, and other healthcare enterprises. Mr. Zigrang has over 25 years of experience providing valuation, financial, transaction and strategic advisory services nationwide in over 2,000 transactions and joint ventures. Mr. Zigrang is also considered an expert in the field of healthcare compensation for physicians, executives and other professionals.

Mr. Zigrang is the co-author of "The Adviser's Guide to Healthcare - 2nd Edition" [AICPA - 2015], numerous chapters in legal treatises and anthologies, and peer-reviewed and industry articles such as: The Guide to Valuing Physician Compensation and Healthcare Service Arrangements (BVR/AHLA); The Accountant's Business Manual (AICPA); Valuing Professional Practices and Licenses (Aspen Publishers); Valuation Strategies; Business Appraisal Practice;

and, *NACVA QuickRead*. Additionally, Mr. Zigrang has served as faculty before professional and trade associations such as the American Society of Appraisers (ASA); the National Association of Certified Valuators and Analysts (NACVA); the American Health Lawyers Association (AHLA); the American Bar Association (ABA); the Association of International Certified Professional Accountants (AICPA); the Physician Hospitals of America (PHA); the Institute of Business Appraisers (IBA); the Healthcare Financial Management Association (HFMA); and, the CPA Leadership Institute.

Mr. Zigrang holds a Master of Science in Health Administration (MHA) and a Master of Business Administration (MBA) from the University of Missouri at Columbia. He is a Fellow of the American College of Healthcare Executives (FACHE) and holds the Certified Valuation Analyst (CVA) designation from NACVA. Mr. Zigrang also holds the Accredited Senior Appraiser (ASA) designation from the American Society of Appraisers, where he has served as President of the St. Louis Chapter. He is also a member of the America Association of Provider Compensation Professionals (AAPCP), AHLA, AICPA, NACVA, NSCHBC, and, the Society of OMS Administrators (SOMSA).



Jessica L. Bailey-Wheaton, Esq., is Senior Vice President and General Counsel of HCC. Her work focuses on the areas of Certificate of Need (CON) preparation and consulting, as well as project management and consulting services related to the impact of both federal and state regulations on healthcare transactions. In that role, Ms. Bailey-Wheaton provides research services necessary to support certified opinions of value related to the Fair Market Value and Commercial Reasonableness of transactions related to healthcare enterprises, assets, and services.

Additionally, Ms. Bailey-Wheaton heads HCC's CON and regulatory consulting service line. In this role, she prepares CON applications, including providing services such as: health planning; researching, developing, documenting, and reporting the market utilization demand and "need" for the proposed services in the subject market service area(s); researching and assisting legal counsel in meeting regulatory requirements relating to licensing and CON application development;

and, providing any requested support services required in litigation challenging rules or decisions promulgated by a state agency. Ms. Bailey-Wheaton has also been engaged by both state government agencies and CON applicants to conduct an independent review of one or more CON applications and provide opinions on a variety of areas related to healthcare planning. She has been certified as an expert in healthcare planning in the State of Alabama.

Ms. Bailey-Wheaton is the co-author of numerous peer-reviewed and industry articles in publications such as: The Health Lawyer; Physician Leadership Journal; The Journal of Vascular Surgery; St. Louis Metropolitan Medicine; Chicago Medicine; The Value Examiner; and QuickRead. She has previously presented before the ABA, the NACVA, and the NSCHBC. She serves on the editorial boards of NACVA's QuickRead and AHLA's Journal of Health & Life Sciences Law.



m

Janvi R. Shah, MBA, MSF, serves as Senior Financial Analyst of HCC. Mrs. Shah holds a M.S. in Finance from Washington University Saint Louis. She develops fair market value and commercial reasonableness opinions related to healthcare enterprises, assets, and services. In addition she prepares, reviews and analyzes forecasted and pro forma financial statements to determine the most probable future net economic benefit related to healthcare enterprises, assets, and services and applies utilization demand and reimbursement trends to project professional medical revenue streams and ancillary services and technical component (ASTC) revenue streams.

For more information please visit: www.healthcapital.com