

## Study Questions Sustainability of Voluntary Bundled Payments

A study published in the February 2026 issue of Health Affairs has provided the most comprehensive peer-reviewed evidence to date that voluntary bundled payment models are unlikely to generate meaningful or sustained savings for the Centers for Medicare & Medicaid Services (CMS).<sup>1</sup> The study, authored by researchers at Brown University and Brigham and Women's Hospital, examined the Bundled Payments for Care Improvement Advanced (BPCI-A) Model across its first four model years (2018-2021) and found that while participating hospitals reduced their episode spending, large incentive payments to those hospitals resulted in net losses of \$171 million for CMS over the study period.<sup>2</sup> The findings arrive at a pivotal moment for Medicare payment policy, as CMS recently launched its new mandatory Transforming Episode Accountability Model (TEAM) and the CMS Innovation Center has signaled an increasing commitment to mandatory model designs. This Health Capital Topics article examines the study's key findings, implications for mandatory versus voluntary payment models, and the broader landscape of alternative payment model (APM) adoption.

### Background on BPCI-A

BPCI-A was launched in October 2018 as a voluntary APM operated by the CMS Innovation Center.<sup>3</sup> Under the model, participating hospitals and physician groups received a single, retrospective payment for a 90-day clinical episode, sharing in savings if they reduced costs below a target price while meeting quality thresholds.<sup>4</sup> Although both hospitals and physician groups could participate, the majority of participants were hospitals. The model's design evolved substantially over its lifetime. In Model Year 4 (2021), CMS introduced two key structural changes: hospitals could no longer select individual conditions for participation and instead had to participate across entire service lines of clinically related conditions, and CMS applied retrospective adjustments to financial targets to more accurately reflect national spending patterns.<sup>5</sup> These reforms were intended to reduce hospitals' ability to cherry-pick favorable conditions and to mitigate overly generous bonus payments. BPCI-A ultimately concluded on December 31, 2025, after running for over seven years.<sup>6</sup>

### Key Study Findings

The Health Affairs study examined all Medicare fee-for-service (FFS) beneficiary data from April 2014 through December 2021, evaluating spending changes across 883 participating hospitals and 1,772 nonparticipating hospitals.<sup>7</sup> Across all clinical service lines and model years, BPCI-A led to an average \$324 reduction in hospitals' 90-day episode spending per episode.<sup>8</sup> The largest per-episode spending reductions occurred in the orthopedics (-\$797) and neurological care (-\$767) service lines.<sup>9</sup>

Notably, the magnitude of gross spending reductions grew over the model years, from -\$181 per episode in Model Years 1 and 2 to -\$358 in Model Year 3 and -\$462 in Model Year 4.<sup>10</sup> When the spending reductions were stratified and compared across care settings, the greatest reductions occurred in skilled nursing facility (SNF) care (-\$338 per episode), suggesting that most bundled payment savings stemmed from changes in institutional post-acute care utilization rather than improvements in acute care efficiency.<sup>11</sup> In total, CMS spending on SNFs was reduced by approximately \$585 million during the study period.<sup>12</sup>

Despite these gross savings, CMS hospital incentive payments averaged \$1,119 per episode overall, with per-episode payments of \$1,443 in Model Years 1 and 2, \$2,006 in Model Year 3, and -\$112 in Model Year 4.<sup>13</sup> When accounting for both gross savings and incentive payments, the net financial impact on CMS was a loss of \$278 million in Model Years 1 and 2, a loss of \$151 million in Model Year 3, and savings of \$246 million in Model Year 4, resulting in a cumulative net loss of \$171 million across all four model years.<sup>14</sup> The only model year in which CMS achieved net savings was Model Year 4, following the structural reforms that required service line participation and retrospective target adjustments.<sup>15</sup>

### The Selection Problem

The researchers highlighted a fundamental structural challenge inherent to voluntary bundled payment programs: favorable selection. In a voluntary framework, hospitals that anticipate earning bonuses are more likely to join, while those sustaining losses eventually exit. This dynamic was evident in BPCI-A's participation trajectory. BPCI-A reached peak participation of over 2,000 providers in Model Year 3, but participation

declined significantly in Model Year 4 after CMS tightened the model's design.<sup>16</sup> An earlier study by some of the same researchers, published in the *Journal of the American Medical Association (JAMA)*, similarly found that BPCI-A generated a \$279.2 million net loss to CMS during Model Years 1 and 2 alone.<sup>17</sup>

The researchers noted that while Model Year 4's structural reforms did yield net CMS savings, hospital participation declined in Model Year 5 (the last performance year examined). They warned that savings in voluntary models "may have a short shelf life, as participants sustaining losses will exit."<sup>18</sup> The study concluded that "voluntary bundled payment is unlikely to generate meaningful or sustained savings for CMS" and that "CMS can likely increase savings by transitioning to mandatory bundled payment."<sup>19</sup>

### **TEAM and the Shift Toward Mandatory Models**

The study's findings directly reinforce the policy rationale behind CMS's TEAM, which launched on January 1, 2026, as a five-year, mandatory bundled payment model.<sup>20</sup> TEAM draws on lessons from BPCI-A and other Innovation Center models, holding approximately 741 hospitals in 188 selected markets accountable for the cost and quality of care across five high-volume surgical episodes through 30 days post-discharge.<sup>21</sup> CMS has projected that TEAM will generate \$481 million in savings over its five-year term.<sup>22</sup>

Hospital groups have expressed significant opposition to the mandatory design. The American Hospital Association (AHA) has repeatedly urged CMS to make TEAM voluntary, arguing that "mandatory participation is inappropriate given that many of the selected organizations are neither of an adequate size nor in a financial position to support the investments necessary to transition to mandatory bundled payment models."<sup>23</sup> In its June 2024 comment letter on the proposed TEAM rule, the AHA characterized the model as a "backdoor payment cut to hospitals," citing BPCI-A's history of cumulative CMS losses and noting that in four of the five TEAM episode categories, over 71% of costs occur during the initial hospitalization, leaving limited opportunity for downstream savings.<sup>24</sup>

Notwithstanding industry opposition, CMS Innovation Center Director Abe Sutton stated in March 2026 that "mandatory models are going to have to be part of the equation," signaling that the agency intends to continue pursuing mandatory model designs.<sup>25</sup> In addition to TEAM, CMS announced several new Innovation Center models in late 2025, including the Ambulatory Specialty Model (ASM), a mandatory episode-based payment model for outpatient specialists set to launch in January 2027; the ACCESS model, a voluntary outcomes-based chronic disease payment model; and MAHA ELEVATE, a \$100 million grant-funded preventive and lifestyle medicine program.<sup>26</sup> Of these new models, only TEAM and ASM use episodic bundled payment structures; the remainder employ distinct payment mechanisms such as outcome-aligned payments, cooperative agreements, or drug pricing frameworks.

### **APM Adoption and the Broader Landscape**

The Health Affairs study's findings are consistent with broader data suggesting that voluntary APM adoption has plateaued. According to the 2025 APM Measurement Report from America's Health Insurance Plans (AHIP), approximately 44.9% of healthcare payments across the U.S. were tied to APMs in 2024, a slight decrease from 45.2% in 2023.<sup>27</sup> Payments involving downside financial risk – the type of accountability central to bundled payment models – accounted for 28.7% of all payments.<sup>28</sup> While 70% of health plan respondents indicated they expected APM activity to increase over the next 24 months, and over half expected the greatest growth in shared-risk episode-based payments, the overall trajectory suggests that voluntary adoption alone may be insufficient to drive the scale of payment reform CMS envisions.<sup>29</sup>

Some market analysts have questioned the efficacy of value-based payment models more broadly. In a January 2026 Health Affairs Forefront article, one of the study's authors<sup>30</sup> argued that value-based payment and managed care approaches may not adequately address core healthcare spending drivers, positioning the BPCI-A findings within a larger intellectual framework questioning whether APMs can meaningfully contain healthcare expenditure growth.<sup>31</sup> At the same time, a 2025 survey of hospital and health system executives found that 77% planned to increase value-based care participation in the next two years, even as only 20% agreed the industry had made meaningful progress in value-based payment over the preceding two years.<sup>32</sup>

### **Conclusion**

The Health Affairs study provides significant new evidence in the longstanding debate over voluntary versus mandatory approaches to bundled payment. While BPCI-A did succeed in reducing hospital episode spending and demonstrated that design reforms, such as requiring service-line participation and applying retrospective target adjustments, can improve CMS's financial outcomes, the model's overall track record of generating net losses underscores the structural limitations of voluntary participation. The pattern of favorable selection, in which hospitals exit when they face losses, appears to undermine the long-term sustainability of savings to the Medicare program.

With TEAM now operational and additional mandatory models on the horizon, CMS has clearly signaled its intent to build on these lessons. Whether mandatory bundled payment will succeed where voluntary models fell short – and whether participating hospitals can adapt to the financial and operational demands of mandatory episode accountability – remains to be seen.

- 1 “Bundled Payments for Care Improvement Advanced: Effects on  
Hospital and CMS Spending, 2018–21” By Andrew M. Ryan, et  
al., *Health Affairs*, Vol. 45, No. 2 (February 2026), available at:  
<https://www.healthaffairs.org/doi/10.1377/hlthaff.2025.00459>  
(Accessed 3/19/26), p. 121.
- 2 *Ibid.*, p. 121–122.
- 3 “Bundled Payments for Care Improvement Advanced (BPCI  
Advanced) Voluntary Bundled Payment Model” Centers for  
Medicare and Medicaid Services, January 10, 2018,  
<https://www.cms.gov/newsroom/fact-sheets/bundled-payments-care-improvement-advanced-bpci-advanced-voluntary-bundled-payment-model> (Accessed 3/25/26).
- 4 *Health Affairs*, Vol. 45, No. 2 (February 2026), p. 121.
- 5 “BPCI Advanced Model Year 4 Fact Sheet” Centers for  
Medicare and Medicaid Services, September 2020,  
<https://www.cms.gov/priorities/innovation/media/document/bpci-model-overview-fact-sheet-my4> (Accessed 3/19/26).
- 6 “BPCI Advanced” Centers for Medicare and Medicaid Services,  
<https://www.cms.gov/priorities/innovation/innovation-models/bpci-advanced> (Accessed 3/25/26).
- 7 *Health Affairs*, Vol. 45, No. 2 (February 2026), p. 122.
- 8 *Ibid.*, p. 124.
- 9 *Ibid.*, p. 124–125.
- 10 *Ibid.*, p. 125.
- 11 *Ibid.*
- 12 *Ibid.*, p. 127.
- 13 *Ibid.*, p. 126.
- 14 *Ibid.*, p. 126.
- 15 *Ibid.*
- 16 “CMS Bundled Payments for Care Improvement Advanced  
Model: Fifth Evaluation Report” By Rachel Henke, et al., Lewin  
Group, May 2024,  
<https://www.cms.gov/priorities/innovation/data-and-reports/2024/bpci-adv-ar5> (Accessed 3/19/26).
- 17 “Association of Hospital Participation in Bundled Payments for  
Care Improvement Advanced With Medicare Spending and  
Hospital Incentive Payments” By Sukruth A. Shashikumar, et  
al., *Journal of the American Medical Association*, Vol. 328, No.  
16 (2022), available at:  
<https://pubmed.ncbi.nlm.nih.gov/36282256/> (Accessed 3/19/26),  
p. 1616–1623.
- 18 *Health Affairs*, Vol. 45, No. 2 (February 2026), p. 127.
- 19 *Ibid.*
- 20 “TEAM (Transforming Episode Accountability Model)” Centers  
for Medicare & Medicaid Services, 2025,  
<https://www.cms.gov/priorities/innovation/innovation-models/team-model> (Accessed 1/15/26).
- 21 *Ibid.*
- 22 “New Study Supports Mandatory Bundled Payment Models” By  
Jacqueline LaPointe, TechTarget, February 11, 2026,  
<https://www.techtarget.com/revcyclemanagement/news/366639035/New-study-supports-mandatory-bundled-payment-models>  
(Accessed 3/19/26).
- 23 “AHA Comments on CMS TEAM Payment Model in FY 2026  
Proposed Inpatient Payment Rule” American Hospital  
Association, June 10, 2025, <https://www.aha.org/2025-06-10-aha-comments-cms-team-payment-model-fy-2026-proposed-inpatient-payment-rule> (Accessed 3/19/26).
- 24 “AHA Comments on CMS’ Proposed Transforming Episode  
Accountability Model (TEAM)” American Hospital Association,  
June 10, 2024, <https://www.aha.org/lettercomment/2024-06-10-aha-comments-cms-proposed-transforming-episode-accountability-model-team> (Accessed 3/19/26).
- 25 “CMS Innovation Center Remains Focused on Mandatory  
Models, Officials Say” By Rebecca Pifer, Healthcare Dive,  
March 4, 2026, <https://www.healthcaredive.com/news/cms-mandatory-model-push-cmmi-oz-sutton/813776/> (Accessed 3/19/26).
- 26 For more information, see “CMS Innovation Center Announces  
Six New Payment Models” *Health Capital Topics*, Vol. 19, Issue  
1 (January 2026),  
[https://www.healthcapital.com/hcc/newsletter/01\\_26/HTML/CMS/convert\\_new\\_cms\\_payment\\_models.php](https://www.healthcapital.com/hcc/newsletter/01_26/HTML/CMS/convert_new_cms_payment_models.php) (Accessed 3/25/26).
- 27 “New Survey Demonstrates Health Plans’ Continued  
Commitment to Value-Based Care Models” *America’s Health  
Insurance Plans*, February 2, 2026,  
<https://www.ahip.org/news/articles/new-survey-demonstrates-health-plans-continued-commitment-to-value-based-care-models>  
(Accessed 3/19/26).
- 28 *Ibid.*
- 29 *Ibid.*
- 30 One of whom also co-authored the 2026 *Health Affairs* Study  
(Andrew M. Ryan).
- 31 “Value-Based Payment and Managed Care Will Not Solve the  
Affordability Crisis” By Andrew M. Ryan and Robert A.  
Berenson, *Health Affairs Forefront*, January 23, 2026,  
<https://www.healthaffairs.org/content/forefront/value-based-payment-and-managed-care-not-solve-affordability-crisis>  
(Accessed 3/19/26).
- 32 “Hospitals, Health Systems Expect to Ramp Up Value-Based  
Care in 2026, 2027” By Dave Muoio *Fierce Healthcare*,  
December 16, 2025,  
<https://www.fiercehealthcare.com/providers/hospitals-health-systems-expect-ramp-value-based-care-2026-2027> (Accessed 3/19/26).



# LEADERSHIP

**(800) FYI -VALU**

*Providing Solutions in an Era of Healthcare Reform*

- Firm Profile
- HCC Services
- HCC Leadership
- Clients & Projects
- HCC News
- Health Capital Topics
- Contact Us
- Email Us

- Valuation Consulting
- Commercial Reasonableness Opinions
- Fairness Opinions
- Litigation Support & Expert Witness
- Financial Feasibility Analysis & Modeling
- Intermediary Services
- Certificate of Need
- ACO Value Metrics & Capital Formation
- Strategic Planning
- Industry Research Services



Todd A. Zigrang, MBA, MHA, FACHE, CVA, ASA, ABV, is the President of **HEALTH CAPITAL CONSULTANTS (HCC)**, where he focuses on the areas of valuation and financial analysis for hospitals, physician practices, and other healthcare enterprises. Mr. Zigrang has over 30 years of experience providing valuation, financial, transaction and strategic advisory services nationwide in over 2,500 transactions and joint ventures. Mr. Zigrang is also considered an expert in the field of healthcare compensation for physicians, executives and other professionals.

Mr. Zigrang is the co-author of *"The Adviser's Guide to Healthcare - 2nd Edition"* [AICPA - 2015], numerous chapters in legal treatises and anthologies, and peer-reviewed and industry articles such as: *The Guide to Valuing Physician Compensation and Healthcare Service Arrangements (BVR/AHLA)*; *The Accountant's Business Manual (AICPA)*; *Valuing Professional Practices and Licenses (Aspen Publishers)*; *Valuation Strategies; Business Appraisal Practice*; and, *NACVA QuickRead*. Additionally, Mr. Zigrang has served as faculty before professional and trade associations such as the American Society of Appraisers (ASA); the National Association of Certified Valuators and Analysts (NACVA); the American Health Lawyers Association (AHLA); the American Bar Association (ABA); the Association of International Certified Professional Accountants (AICPA); the Physician Hospitals of America (PHA); the Institute of Business Appraisers (IBA); the Healthcare Financial Management Association (HFMA); and, the CPA Leadership Institute. He also serves on the Editorial Board of *The Value Examiner* and *QuickRead*, both of which are published by NACVA.



Mr. Zigrang holds a Master of Science in Health Administration (MHA) and a Master of Business Administration (MBA) from the University of Missouri at Columbia. He is a Fellow of the American College of Healthcare Executives (FACHE) and holds the Certified Valuation Analyst (CVA) designation from NACVA. Mr. Zigrang also holds the Accredited in Business Valuation (ABV) designation from AICPA, and the Accredited Senior Appraiser (ASA) designation from the American Society of Appraisers, where he has served as President of the St. Louis Chapter. He is also a member of the American Association of Provider Compensation Professionals (AAPCP), AHLA, AICPA, NACVA, NSCHBC, and, the Society of OMS Administrators (SOMSA).

Mr. Zigrang holds a Master of Science in Health Administration (MHA) and a Master of Business Administration (MBA) from the University of Missouri at Columbia. He is a Fellow of the American College of Healthcare Executives (FACHE) and holds the Certified Valuation Analyst (CVA) designation from NACVA. Mr. Zigrang also holds the Accredited in Business Valuation (ABV) designation from AICPA, and the Accredited Senior Appraiser (ASA) designation from the American Society of Appraisers, where he has served as President of the St. Louis Chapter. He is also a member of the American Association of Provider Compensation Professionals (AAPCP), AHLA, AICPA, NACVA, NSCHBC, and, the Society of OMS Administrators (SOMSA).



Jessica L. Bailey-Wheaton, Esq., is Senior Vice President and General Counsel of HCC. Her work focuses on the areas of Certificate of Need (CON) preparation and consulting, as well as project management and consulting services related to the impact of both federal and state regulations on healthcare transactions. In that role, Ms. Bailey-Wheaton provides research services necessary to support certified opinions of value related to the Fair Market Value and Commercial Reasonableness of transactions related to healthcare enterprises, assets, and services.

Additionally, Ms. Bailey-Wheaton heads HCC's CON and regulatory consulting service line. In this role, she prepares CON applications, including providing services such as: health planning; researching, developing, documenting, and reporting the market utilization demand and "need" for the proposed services in the subject market service area(s); researching and assisting legal counsel in meeting regulatory requirements relating to licensing and CON application development; and, providing any requested support services required in litigation challenging rules or decisions promulgated by a state agency. Ms. Bailey-Wheaton has also been engaged by both state government agencies and CON applicants to conduct an independent review of one or more CON applications and provide opinions on a variety of areas related to healthcare planning. She has been certified as an expert in healthcare planning in the State of Alabama.



Ms. Bailey-Wheaton is the co-author of numerous peer-reviewed and industry articles in publications such as: *The Health Lawyer (American Bar Association)*; *Physician Leadership Journal (American Association for Physician Leadership)*; *The Journal of Vascular Surgery*; *St. Louis Metropolitan Medicine*; *Chicago Medicine*; *The Value Examiner (NACVA)*; and *QuickRead (NACVA)*. She has previously presented before the American Bar Association (ABA), the American Health Law Association (AHLA), the National Association of Certified Valuators & Analysts (NACVA), the National Society of Certified Healthcare Business Consultants (NSCHBC), and the American College of Surgeons (ACS).

Ms. Bailey-Wheaton is the co-author of numerous peer-reviewed and industry articles in publications such as: *The Health Lawyer (American Bar Association)*; *Physician Leadership Journal (American Association for Physician Leadership)*; *The Journal of Vascular Surgery*; *St. Louis Metropolitan Medicine*; *Chicago Medicine*; *The Value Examiner (NACVA)*; and *QuickRead (NACVA)*. She has previously presented before the American Bar Association (ABA), the American Health Law Association (AHLA), the National Association of Certified Valuators & Analysts (NACVA), the National Society of Certified Healthcare Business Consultants (NSCHBC), and the American College of Surgeons (ACS).



Janvi R. Shah, MBA, MSF, CVA, serves as Senior Financial Analyst of HCC. Mrs. Shah holds a M.S. in Finance from Washington University Saint Louis and the Certified Valuation Analyst (CVA) designation from NACVA. She develops fair market value and commercial reasonableness opinions related to healthcare enterprises, assets, and services. In addition she prepares, reviews and analyzes forecasted and pro forma financial statements to determine the most probable future net economic benefit related to healthcare enterprises, assets, and services and applies utilization demand and reimbursement trends to project professional medical revenue streams and ancillary services and technical component (ASTC) revenue streams.



*For more information please visit:*  
***www.healthcapital.com***