MedPAC Recommends Raising Hospital Payments

On March 15, 2019, the Medicare Payment Advisory Commission (MedPAC), an entity established by the Balanced Budget Act of 1997 to assist the U.S. Congress in evaluating various Medicare program issues, released the 2019 edition of its annual Report to Congress: Medicare Payment Policy. The report identifies issues and presents recommendations to Congress that are aimed at providing high-quality care to Medicare beneficiaries while helping to control Medicare spending.² The majority of these recommendations involve reimbursement rate changes for providers paid under fee-for-service (FFS) Medicare, in which modifications are expressed as a percentage change in base payment relative to the prior year.3 For 2020, MedPAC recommends positive payment updates for hospitals, long-term care hospitals (LTCHs), and dialysis centers; zero updates for physicians, skilled nursing facilities (SNFs), and ambulatory surgical centers (ASCs); and, negative updates for home health agencies (HHAs), inpatient rehabilitation facilities (IRFs), and hospice agencies.4

Hospital Medicare margins for both inpatient and outpatient services tend to be negative (i.e., costs are reimbursement); margins greater than approximately -9.9% in 2017, and industry experts project these margins to decrease to -11.0% in 2019.5 Historically, MedPAC has not recommended a positive payment update for hospitals; however, in light of highquality hospitals losing money under Medicare, MedPAC is recommending a payment increase. 6 In 2017, there were 291 highly-efficient hospitals, i.e., low cost and high quality, with Medicare margins that were negative (-2.0%), despite their efficiency.⁷ As a result, MedPAC recommends increasing payments to hospitals by 2.0%, to counteract the negative margins.⁸

MedPAC also recommends an additional 0.8% payment increase to hospitals (resulting in a total payment increase of 2.8%) to fund a new proposed quality program, the *Hospital Value Incentive Program* (HVIP), which would consolidate four exiting programs. The proposed quality program that MedPAC Commissioners approved in January 2019 would merge: the *Hospital Inpatient Quality Reporting Program* (IQRP), the *Hospital Readmissions Reduction Program* (HRRP), the *Hospital-Acquired Condition Reduction Program* (HACRP), and the *Hospital Value-Based Purchasing* Program (VBP). 10

Through the elimination of two penalty-only programs, i.e., HRRP and HACRP, the proposed quality program would eradicate approximately \$1 billion in overall hospital penalties per year. 11 The proposed quality program considers the overlapping reporting measures that hospitals currently face through the four payment programs, and the belief that some of the reported measures in these programs are not appropriate to assess hospital performance. 12 The HVIP would set standards to assess hospital performance in order to determine incentive payments or penalties upon comparing a hospital to its respective peer group.¹³ This proposed program would be patient-centric, focus on populationbased outcomes, and encourage coordination of care, measuring five domains administered by the Centers for Medicare and Medicaid Services (CMS), including mortality, readmissions, Medicare spending per beneficiary (MSPB), patient experience, and hospital acquired conditions.¹⁴ Further, MedPAC believes that HVIP would reduce the administrative burden for hospitals and would be easier to administer.¹⁵

Beyond the 2.8% hospital inpatient and outpatient services payment adjustment, for year 2020, MedPAC recommends that Congress:

- (1) Increase the LTCH base payment rate by 2.0%;
- (2) Increase outpatient dialysis services *prospective* payment system (PPS) base rate by the amount determined under current law (1.9%):
- (3) Maintain the current base rate for SNFs (MedPAC also recommends that Congress revise the entire SNF PPS);
- (4) Maintain the current base rate for physician and other health professional services;
- (5) Maintain the current payment rate for ASCs, as well as urge the Secretary of *Health and Human Services* (HHS) to collect cost data from ASCs – without this data, MedPAC cannot adequately calculate a Medicare margin as they do for other provider types in order to assess payment adequacy;
- (6) Reduce the HHA PPS base payment rate by 5.0%:
- (7) Reduce the IRF PPS base payment rate by 5.0%; and.
- (8) Reduce hospice payment rates by 2.0%.¹⁶

Additionally, in order to "cross-cut" issues in post-acute care (PAC) providers, i.e., SNFs, HHAs, IRFs, and LTCHs, MedPAC has long promoted a uniform payment system for all PAC providers to increase equity of payments in these settings.¹⁷ MedPAC believes that the current separate FFS payment systems for different PAC providers may not align costs and payments, reducing payment accuracy. 18 In three of the four PAC settings (SNF, HHA, and IRF), Medicare payments are extremely high relative to the costs of treating beneficiaries, and has created inequities among patients with different healthcare needs.¹⁹ There are currently overpayments to these facilities, and MedPAC has expressed concern about the accuracy and reliability of the information given on provider-reported quality measures.²⁰ Unifying the PAC payment system is projected to mitigate these overpayment concerns and increase the equity of payments across PAC settings.

Overall, MedPAC's recommendations have a significant influence on Medicare updates and changes.²¹ However, it is important to note that these are only recommendations; MedPAC's analysis has to be sufficiently compelling for Congress to move forward with the recommendations.²² For example, MedPAC has recommended reductions in HHA payment in the past, calling for a 5.0% reduction to HHA payments in 2020, which would lower home health spending by \$750

1 "Report to the Congress: Medicare Payment Policy" Medicare Payment Advisory Commission, March 2019, http://www.medpac.gov/docs/defaultsource/reports/mar19_medpac_entirereport_sec.pdf?sfvrsn=0 (Accessed 3/19/19); "About MedPAC" Medicare Payment Advisory Commission, 2019, http://www.medpac.gov/-aboutmedpac- (Accessed 3/26/19).

- 2 "Medicare Payment Advisory Commission" By Francis J. Crosson, M.D., Letter to Michael R. Pence, President of the Senate and Nancy Pelosi, Speaker of the House (March 15, 2019), available at: http://www.medpac.gov/docs/defaultsource/reports/mar19_medpac_entirereport_sec.pdf?sfvrsn=0 (Accessed 3/19/19), p. 1.
- Medicare Payment Advisory Commission, March 2019, p. xiv.
- 4 Crosson, March 15, 2019, p. 2.
- 5 "Efficient Hospitals Face Negative Medicare Margins, MedPAC Finds" By Jacqueline LaPointe, Revcycle Intelligence, March 18, 2019, https://revcycleintelligence.com/news/efficient-hospitals-face-negative-medicare-margins-medpac-finds (Accessed 3/19/19).
- 6 "MedPAC wants to boost Medicare acute-care hospital payments 2.8%" By Robert King, Modern Healthcare, March 15, 2019, https://www.modernhealthcare.com/medicare/medpacwants-boost-medicare-acute-care-hospital-payments-28 (Accessed 3/19/19).
- 7 Ibid.
- 8 Medicare Payment Advisory Commission, March 2019, p. xv.
- 9 King, March 15, 2019; LaPointe, March 18, 2019.
- 10 Medicare Payment Advisory Commission, March 2019, p. xxv.
- "Report to the Congress: March 2019: Fact Sheet" Medicare Payment Advisory Commission, March 2019, http://medpac.gov/docs/default-source/fact-sheets/mar19_factsheet_sec.pdf?sfvrsn=0 (Accessed 3/19/19), p. 3.
- 12 LaPointe, March 18, 2019.

million to \$2 billion in 2020.²³ However, CMS has instead increased funding for these services, finalizing a 2.2% increase in payment to HHAs in 2019.²⁴ Although it is unclear whether these recommended reductions will occur in 2020, the HHA payment increase in 2019 indicates that CMS and HHS may choose to proceed in contradiction to MedPAC recommendations.

As healthcare spending keeps increasing, MedPAC will continue to scrutinize Medicare spending inefficiencies, in order for the Medicare program to have greater fiscal sustainability.²⁵ Going forward, the aging Baby Boomer generation will continue to influence the Medicare program, as well as the taxpayers who finance it.²⁶ Over the next 15 years, Medicare enrollment will surge; however, the number of tax paying workers is projected to decline over the same timeframe.²⁷ These forces create a critical financing challenge for Medicare, the entire federal budget, and, in turn, healthcare organizations, which may potentially face further reductions in Medicare payments as the federal government seeks to decrease federal spending and implements initiatives to combat current incentives to provide high-cost care. ²⁸ In response, healthcare entities may pursue precautionary steps to ensure that their services are not only highquality, but highly-efficient, in order to survive (and thrive) in this most recent era of healthcare reform.

- 13 Ibid.
- 14 Medicare Payment Advisory Commission, March 2019, http://medpac.gov/docs/default-source/fact-sheets/mar19_factsheet_sec.pdf?sfvrsn=0 (Accessed 3/19/19), p. 2.
- "Medicare, Medicaid advisory commissions alarmed by DSH cuts" By Tony Abraham, Healthcare Dive, March 18, 2019, https://www.healthcaredive.com/news/medicare-medicaid-advisory-commissions-alarmed-by-dsh-cuts/550634/ (Accessed 3/19/19).
- Medicare Payment Advisory Commission, March 2019, http://medpac.gov/docs/default-source/fact-sheets/mar19_factsheet_sec.pdf?sfvrsn=0 (Accessed 3/19/19), p. 1-2; Medicare Payment Advisory Commission, March 2019, p. 174.
- 17 Medicare Payment Advisory Commission, March 2019, p. xviixviii.
- 18 *Ibid*.
- 19 *Ibid*.
- 20 Ibid
- 21 "Why Does MedPAC Matter?" By mark E. Miller PhD and Melinda Buntin, PhD, NEJM Catalyst, February 5, 2018, https://catalyst.nejm.org/medpac-matter-mark-miller/ (Accessed 3/19/19).
- 22 Ibid.
- 23 "MedPAC Calls for Up to \$2 Billion in Home Health Cuts for 2020" By Robert Holly, Home Health Care News, January 23, 2019, https://homehealthcarenews.com/2019/01/medpac-callsfor-up-to-2-billion-in-home-health-cuts-for-2020/ (Accessed 3/19/19).
- 24 Ibid.
- 25 Medicare Payment Advisory Commission, March 2019, p. xiv.
- 26 *Ibid*.
- 27 Ibid.
- 28 Ibid.



(800)FYI - VALU

Providing Solutions in the Era of Healthcare Reform

Founded in 1993, HCC is a nationally recognized healthcare economic financial consulting firm

- HCC Home
- Firm Profile
- HCC Services
- HCC Experts
- Clients & Projects
- HCC News
- **Upcoming Events**
- Contact Us
- **Email Us**

HCC Services

- Valuation Consulting
- Commercial Reasonableness Opinions
- Commercial Payor Reimbursement Benchmarking
- <u>Litigation Support & Expert Witness</u>
- <u>Financial Feasibility</u> <u>Analysis & Modeling</u>
- <u>Intermediary</u> <u>Services</u>
- Certificate of Need
- ACO Value Metrics & Capital Formation
- Strategic Consulting
- Industry Research Services



Todd A. Zigrang, MBA, MHA, CVA, ASA, FACHE, is the President of HEALTH CAPITAL CONSULTANTS (HCC), where he focuses on the areas of valuation and financial analysis for hospitals, physician practices, and other healthcare enterprises. Mr. Zigrang has over 20 years of experience providing valuation, financial, transaction and strategic advisory services nationwide in over 1,000 transactions and joint ventures. Mr. Zigrang is

also considered an expert in the field of healthcare compensation for physicians, executives and other professionals.

Mr. Zigrang is the co-author of "The Adviser's Guide to Healthcare – 2nd Edition" [2015 – AICPA], numerous chapters in legal treatises and anthologies, and peer-reviewed and industry articles such as: The Accountant's Business Manual (AICPA); Valuing Professional Practices and Licenses (Aspen Publishers); Valuation Strategies; Business Appraisal Practice; and, NACVA QuickRead. In addition to his contributions as an author, Mr. Zigrang has served as faculty before professional and trade associations such as the American Society of Appraisers (ASA); American Health Lawyers Associate (AHLA); the American Bar Association (ABA); the National Association of Certified Valuators and Analysts (NACVA); Physician Hospitals of America (PHA); the Institute of Business Appraisers (IBA); the Healthcare Financial Management Association (HFMA); and, the CPA Leadership Institute.

Mr. Zigrang holds a Master of Science in Health Administration (MHA) and a Master of Business Administration (MBA) from the University of Missouri at Columbia. He is a Fellow of the American College of Healthcare Executives (FACHE) and holds the Accredited Senior Appraiser (ASA) designation from the American Society of Appraisers, where he has served as President of the St. Louis Chapter, and is current Chair of the ASA Healthcare Special Interest Group (HSIG).



John R. Chwarzinski, MSF, MAE, is Senior Vice President of HEALTH CAPITAL CONSULTANTS (HCC). Mr. Chwarzinski's areas of expertise include advanced statistical analysis, econometric modeling, as well as, economic and financial analysis. Mr. Chwarzinski is the co-author of peerreviewed and industry articles published in *Business Valuation Review* and *NACVA QuickRead*, and he has spoken before the Virginia Medical Group

Management Association (VMGMA) and the Midwest Accountable Care Organization Expo. Mr. Chwarzinski holds a Master's Degree in Economics from the University of Missouri – St. Louis, as well as, a Master's Degree in Finance from the John M. Olin School of Business at Washington University in St. Louis. He is a member of the St. Louis Chapter of the American Society of Appraisers, as well as a candidate for the Accredited Senior Appraiser designation from the American Society of Appraisers.



Jessica L. Bailey-Wheaton, Esq., is Vice President and General Counsel of HEALTH CAPITAL CONSULTANTS (HCC), where she conducts project management and consulting services related to the impact of both federal and state regulations on healthcare exempt organization transactions and provides research services necessary to support certified opinions of value related to the Fair Market Value and Commercial Reasonableness of

transactions related to healthcare enterprises, assets, and services. Ms. Bailey-Wheaton is a member of the Missouri and Illinois Bars and holds a J.D., with a concentration in Health Law, from Saint Louis University School of Law, where she served as Fall Managing Editor for the *Journal of Health Law & Policy*.



<u>Daniel J. Chen</u>, MSF, CVA, is a Senior Financial Analyst at HEALTH CAPITAL CONSULTANTS (HCC), where he develops fair market value and commercial reasonableness opinions related to healthcare enterprises, assets, and services. In addition, Mr. Chen prepares, reviews and analyzes forecasted and pro forma financial statements to determine the most probable future net economic benefit related to healthcare enterprises,

assets, and services, and applies utilization demand and reimbursement trends to project professional medical revenue streams, as well as ancillary services and technical component (ASTC) revenue streams. Mr. Chen has a Master of Science in Finance from Washington University St. Louis.