

## **Brief Review of Healthcare Fraud and Abuse Prosecutions**

In the first installment of this three part Health Capital Topics Series, the framework of current healthcare fraud and abuse laws, namely: (1) the Anti-Kickback Statute ("AKS"); (2) the Stark Law ("Stark"); and, (3) the False Claims Act ("FCA"), as well as, the regulatory thresholds of *Fair Market Value ("FMV")* and *Commercial Reasonableness ("CR")*, were discussed within the current era of healthcare reform in the U.S. The second installment of this three-part series will examine three of the more notable Stark violations prosecuted by the federal government.

Initially, the Department of Justice ("DOJ") and the Office of the Inspector General ("OIG") seemed to only prosecuted clear violations of Stark and AKS, and the laws' accompanying exceptions, through bringing suit against entities that reimbursed physicians in rampant excess of FMV. In the first lawsuit in this series, United States ex rel. Richard Rauh v. McLeod Regional Medical Center of the Pee Dee ("McLeod"), Richard Rauh, a qui tam whistleblower and former head of McLeod's physician services program, filed a lawsuit alleging that McLeod, a non-profit hospital in South Carolina, violated Stark and AKS when McLeod overpaid for physician practices and for subsequent employment agreements with the physicians throughout 1996 and 1997, evidencing an intent to induce and maintain a referral relationship.<sup>1</sup> McLeod had a financial relationship with the physicians of the practices that it purchased; subsequent to physician employment, the physicians made referrals to McLeod, and McLeod allegedly billed Medicare for the referred services provided. Therefore, McLeod needed to prove that its arrangement with the physicians satisfied a Stark exception, which required that McLeod pay FMV during its transactions. This overpayment, i.e., payment in excess of FMV, violated any applicable Stark exception, as well as AKS's prohibition against paying in excess of FMV for physician practices.<sup>2</sup> Accordingly, McLeod settled the lawsuit with the government and Rauh for \$15.9 million, which, at the time, represented the largest false claims action ever awarded in South Carolina.<sup>3</sup> The lawsuit, represented a relatively straight-forward analysis of the AKS, Stark, and the FCA, i.e., McLeod simply overpaid for the physician practices it acquired.

In 1999, six months after the relators filed their complaint in the McLeod case, a second, similar lawsuit

was filed. In this second lawsuit, United States ex rel. Kaczmarczyk et al. v. SCCI Health Services Corp. et al., six former employees of SCCI Hospital Ventures, Inc. brought a qui tam action against: (1) SCCI Health Services Corp. ("SCCI Corporate"), a Texas-based parent corporation that owns and operates 13 long term acute care hospitals throughout the United States; (2) SCCI Hospital Ventures, Inc. ("SCCI Houston"), a 40bed long term acute care hospital located in Houston, Texas, and subsidiary of SCCI Corporate; and, (3) physicians practicing at SCCI Houston.<sup>4</sup> The relators' complaint alleged that the defendants engaged in: (1) false billings for non-allowable costs, falsely-inflated costs, and costs not incurred in violation of the FCA; (2) false billings incident to Stark violations; and, (3) retaliation and wrongful discharge.<sup>5</sup> The government decided to only intervene in the relators' Stark violations claim,<sup>6</sup> and contended that SCCI Houston participated in prohibited compensation arrangements with three physicians that were disguised as legitimate medical directorships, which induced those physicians to refer patients to SCCI Houston.<sup>7</sup> Specifically, the government alleged that SCCI Houston entered into medical directorships contracts with those three doctors in order to secure referrals, and that the doctors were paid stipends ranging from \$1,500 to \$5,000 for their relatively negligible work as medical directors, in violation of Stark and the FCA, as well as other common law claims.<sup>8</sup>

In response, SCCI Houston filed a motion to dismiss the government's complaint, and alleged that its directorship agreements with the three physicians satisfied Stark's *personal services* exception.<sup>9</sup> Among other things, this *personal service arrangement* exception requires that "the compensation to be paid over the term of the arrangement…does not exceed fair market value…" and the contracted services do not exceed "those that are reasonable and necessary for the legitimate business purposes of the arrangement."<sup>10</sup> The Court denied SCCI Houston's motion to dismiss the government's complaint on procedural grounds, and the lawsuit proceeded to the discovery stage.<sup>11</sup>

In response to SCCI Houston's allegation that their medical directorships satisfied Stark's *personal service arrangements* exception, the government retained an expert to perform a *FMV* and *CR* analysis of SCCI

Houston's medical directorship relationships with the three doctors.<sup>12</sup> The expert concluded that the arrangements with the physicians were not commercially reasonable because: (1) SCCI Houston was a small hospital that did not require numerous medical directors; (2) the physicians' duties were similar to those performed by active staff members; and, (3) the physicians failed to work their requisite amount of hours per month.<sup>13</sup> Moreover, the expert concluded that the physicians' hourly rate of pay, based upon their monthly stipend and hours actually worked, significantly exceeded FMV for doctors of the same specialty.<sup>14</sup> Specifically, the expert found that the physicians' hourly rate of pay exceeded the median rate of pay for physicians of the same specialty by 54%-572%.15

Nearly a year and a half after the expert's report, the defendants, relators, and the United States settled the lawsuit, and the action was dismissed.<sup>16</sup> Similar to the McLeod case, this lawsuit represented a fairly straightforward analysis of the FCA and Stark, *i.e.*, SCCI Houston paid physicians in significant excess of the 90th percentile hourly rates of pay for physicians of the same specialty, and therefore could not qualify for Stark exceptions that require payment consistent with *FMV*.

The third lawsuit, more accurately described as a settlement with the DOJ, occurred in August of 2009. The government alleged that Covenant Medical Center ("Covenant"), a nonprofit hospital in rural Waterloo, Iowa, contracted with physicians and allegedly paid them far in excess of *FMV*, thereby violating Stark.<sup>17</sup> Notably, the five highest paid physicians at Covenant earned at least \$600,000, and payments to an orthopedic surgeon and a gastroenterologist allegedly equaled approximately \$2 million.<sup>18</sup> In comparison, according to the 2010 Medical Group Management Association's Compensation and Productivity Survey based on 2009 data, the 90th percentile compensation rates for Midwestern orthopedic surgeons and gastroenterologists were \$939,263 and \$841,385, respectively.<sup>19</sup> The DOJ noted that the physicians were "among the highest paid hospital-employed physicians, not just in Iowa, but in the entire U.S."<sup>20</sup> Covenant agreed to pay the United States \$4.5 million to resolve allegations that it violated Stark and the FCA.<sup>21</sup> Again, the Covenant settlement represents a fairly uncomplicated analysis of Stark and the FCA. Covenant paid its physicians more than double what the highest paid physicians in their specialty and geographic area were paid, and thereby violated Stark's prohibition against compensating physicians in excess of FMV.

These foregoing three cases are illustrative of the government's willingness to utilize tools which Congress has provided to combat healthcare fraud and abuse. Notably, the available data from these cases reflects hospital systems paying physicians in excess of the 90th percentile of physicians "practicing in similar academic settings located in similar environments,"

and, thereby, violating Stark's mandate to compensate physicians consistently with *FMV*. The last article in this series will explore how the DOJ and OIG are subjecting Stark, AKS, and FCA claims to increasing scrutiny, and dramatically lowering the level of payment utilized in establishing *FMV*.

- "McLeod Regional Medical Center to Pay U.S. Over \$15 Million to Resolve False Claims Act Allegations" Department of Justice, November 1, 2002, http://www.justice.gov/opa/pr/2002/November/02\_civ\_634.htm (Accessed December 16, 2013); "South Carolina Hospital Pays \$15.9 Million to Settle Charges of Submitting False Claims" BNA Health Law Reporter, Vol. 11, No. 44, November 7, 2002.
- See generally, "Limitations on certain physician referrals" 42 2 U.S.C. § 1395nn(b)-(e); "General exceptions to the referral prohibition related to both ownership/investment and compensation" 42 C.F.R. § 411.355(a)-(i); "Exceptions to the referral prohibition related to ownership or investment interests" 42 C.F.R. § 411.356(a)-(c); "Exceptions to the referral prohibition related to compensation arrangements" 42 C.F.R. § 411.357(a)-(p); "Hospital/Physician Integration: Three Key Models" by Michael A. Cassidy et al., American Health Lawyers Association, October 2011, p. 24; "OIG Letter to IRS" By D. McCarty Thornton, Office of the Inspector General, December 22. 1992. http://oig.hhs.gov/fraud/docs/safeharborregulations/acquisition1 22292.htm (Accessed 12/10/13).
- 3 DOJ, November 1, 2002.
- 4 "United States ex rel. Darryl Kaczmarczyk et al. v. SCCI Health Services Corp. et al., Second Amended Complaint and Jury Demand," No. 4:99-cv-01031, (S.D.T.X. April 12, 2004), ECF No. 101, pp. 1-3.
- 5 *Ibid*, pp. 29-31.
- 6 "United States ex rel. Darryl Kaczmarczyk et al. v. SCCI Health Services Corp. et al., United States' Notice of Election to Intervene in Part and to Decline in Part," No. 4:99-cv-01031, (S.D.T.X. October 2, 2002), ECF No. 38, p. 2.
- 7 "United States ex rel. Darryl Kaczmarczyk et al. v. SCCI Health Services Corp. et al., United States' Complaint," No. 4:99-cv-01031, (S.D.T.X. March 10, 2003), ECF No. 53, p. 14.
- 8 Ibid, pp. 14-15.
- 9 "United States ex rel. Darryl Kaczmarczyk et al. v. SCCI Health Services Corp. et al., SCCI Hospital Ventures, Inc.'s Motion to Dismiss The United States' Complaint," No. 4:99-cv-01031, (S.D.T.X. May 9, 2003), ECF No. 60, p. 2.
- 10 "Limitations on certain physician referrals" 42 U.S.C. § 1395nn(e)(3)(A).
- 11 "United States ex rel. Darryl Kaczmarczyk et al. v. SCCI Health Services Corp. et al., Memorandum Opinion," No. 4:99-cv-01031, (S.D.T.X. May 9, 2003), ECF No. 99, p. 1.
- 12 "United States ex rel. Darryl Kaczmarczyk et al. v. SCCI Health Services Corp. et al., Plaintiff United States' Designation of Expert Witness," No. 4:99-cv-01031, (S.D.T.X. July 12, 2005), ECF No. 217, p. 1.
- 13 *Ibid*, pp. 9-10.
- 14 Ibid, pp. 11-12.
- 15 Ibid.
- 16 "United States ex rel. Darryl Kaczmarczyk et al. v. SCCI Health Services Corp. et al., Joint Stipulation of Dismissal," No. 4:99cv-01031, (S.D.T.X. December 19, 2006), ECF No. 276, p. 1
- 17 "Covenant Pays \$4.5 Million to Resolve False Claims Allegations" Department of Justice, August 26, 2009, http://www.justice.gov/opa/pr/2009/August/09-civ-849.html (Accessed 12/16/13).
- 18 "Covenant Medical Center to Pay U.S. \$4.5 Million to Resolve False Claims Act and Stark Law Allegations" by Michael Cassidy, Med Law Blog, September 1, 2009, http://www.medlawblog.com/2009/09/articles/fraudstark/covenant-medical-center-to-pay-u-s-4-5-million-toresolve-false-claims-act-and-stark-law-allegations/ (Accessed 12/13/13).

## © HEALTH CAPITAL CONSULTANTS

- 19 "MGMA Physician Compensation and Productivity Survey: 2010 Report Based on 2009 Data" By Medical Group Management Association, Englewood, CO, MGMA-ACMPE, 2010, pp. 207, 221.
- 20 "Covenant to Pay Feds \$4.5M to settle fraud allegations" WCF Courier, August 25, 2009, http://wcfcourier.com/news/breaking\_news/covenant-to-payfeds-m-to-settle-fraud-allegations/article\_f067c049-eec9-5074-97b1-2e3334c13196.html (Accessed 12/16/13).
- 21 DOJ, August 26, 2009.



Founded in 1993, HCC is a nationally recognized healthcare economic financial consulting firm

- HCC Home
- Firm Profile
- HCC Services
- HCC Experts
- Clients Projects
- HCC News
- Upcoming Events
- Contact Us
- Email Us

## HEALTH CAPITAL

CONSULTANTS (HCC) is an established, nationally recognized healthcare financial and economic consulting firm headquartered in St. Louis, Missouri, with regional personnel nationwide. Founded in 1993, HCC has served clients in over 45 states, in providing services including: valuation in all healthcare sectors; financial analysis, including the development of forecasts, budgets and income distribution plans; healthcare provider related intermediary services, including integration, affiliation, acquisition and divestiture; Certificate of Need (CON) and regulatory consulting; litigation support and expert witness services; and, industry research services for healthcare providers and their advisors. HCC's accredited professionals are supported by an experienced research and library support staff to maintain a thorough and extensive knowledge of the healthcare reimbursement, regulatory, technological and competitive environment.



**Robert James Cimasi**, MHA, ASA, FRICS, MCBA, AVA, CM&AA, serves as Chief Executive Officer of **HEALTH CAPITAL CONSULTANTS** (HCC), a nationally recognized healthcare financial and economic consulting firm headquartered in St. Louis, MO, serving clients in 49 states since 1993. Mr. Cimasi has over thirty years of experience in serving clients, with a professional focus on the financial and economic aspects of healthcare service sector entities including: valuation consulting and capital formation services; healthcare industry transactions including joint ventures, mergers, acquisitions, and divestitures; litigation support & expert testimony; and, certificate-of-need and other regulatory and policy planning consulting.

Mr. Cimasi holds a Masters in Health Administration from the University of Maryland, as well as several professional designations: Accredited Senior Appraiser (ASA – American Society of Appraisers); Fellow Royal Intuition of Chartered Surveyors (FRICS – Royal Institute of Chartered Surveyors); Master Certified Business Appraiser (MCBA – Institute of Business Appraisers); Accredited Valuation Analyst (AVA – National Association of Certified Valuators and Analysts); and, Certified Merger & Acquisition Advisor (CM&AA – Alliance of Merger & Acquisition Advisors). He has served as an expert witness on cases in numerous courts, and has provided testimony before federal and state legislative committees. He is a nationally known speaker on healthcare industry topics, the author of several books, the latest of which include: "Accountable Care Organizations: Value Metrics and Capital Formation" [2013 - Taylor & Francis, a division of CRC Press], "The Adviser's Guide to Healthcare" – Vols. I, II & III [2010 – AICPA], and "The U.S. Healthcare Certificate of Need Sourcebook" [2005 - Beard Books]. His most recent book, entitled "Healthcare Valuation: The Financial Appraisal of Enterprises, Assets, and Services" will be published by John Wiley & Sons in the Fall of 2013.

Mr. Cimasi is the author of numerous additional chapters in anthologies; books, and legal treatises; published articles in peer reviewed and industry trade journals; research papers and case studies; and, is often quoted by healthcare industry press. In 2006, Mr. Cimasi was honored with the prestigious *"Shannon Pratt Award in Business Valuation"* conferred by the Institute of Business Appraisers. Mr. Cimasi serves on the Editorial Board of the Business Appraisals Practice of the Institute of Business Appraisers, of which he is a member of the College of Fellows. In 2011, he was named a Fellow of the Royal Institution of Chartered Surveyors (RICS).



**Todd A. Zigrang**, MBA, MHA, ASA, FACHE, is the President of **HEALTH CAPITAL CONSULTANTS** (HCC), where he focuses on the areas valuation and financial analysis for hospitals and other healthcare enterprises. Mr. Zigrang has significant physician integration and financial analysis experience, and has participated in the development of a physician-owned multi-specialty MSO and networks involving a wide range of specialties; physician-owned hospitals, as well as several limited liability companies for the purpose of acquiring acute care and specialty hospitals, ASCs and other ancillary facilities; participated in the evaluation and negotiation of managed care contracts, performed and assisted in the valuation of various healthcare entities and related litigation

support engagements; created pro-forma financials; written business plans; conducted a range of industry research; completed due diligence practice analysis; overseen the selection process for vendors, contractors, and architects; and, worked on the arrangement of financing.

Mr. Zigrang holds a Master of Science in Health Administration and a Masters in Business Administration from the University of Missouri at Columbia. He is a Fellow of the American College of Healthcare Executives, and serves as President of the St. Louis Chapter of the American Society of Appraisers (ASA). He has co-authored "*Research and Financial Benchmarking in the Healthcare Industry*" (STP Financial Management) and "*Healthcare Industry Research and its Application in Financial Consulting*" (Aspen Publishers). He has additionally taught before the Institute of Business Appraisers and CPA Leadership Institute, and has presented healthcare industry valuation related research papers before the Healthcare Financial Management Association; the National CPA Health Care Adviser's Association; Association for Corporate Growth; Infocast Executive Education Series; the St. Louis Business Valuation Roundtable; and, Physician Hospitals of America.



**Anne P. Sharamitaro**, Esq., is the Executive Vice President & General Counsel of **HEALTH CAPITAL CONSULTANTS** (HCC), where she focuses on the areas of Certificate of Need (CON); regulatory compliance, managed care, and antitrust consulting. Ms. Sharamitaro is a member of the Missouri Bar and holds a J.D. and Health Law Certificate from Saint Louis University School of Law, where she served as an editor for the Journal of Health Law, published by the American Health Lawyers Association. Ms. Sharamitaro has presented healthcare industry related research papers before Physician Hospitals of America and the National Association of Certified Valuation Analysts and co-authored chapters in "*Healthcare Organizations: Financial Management Strategies*," published in 2008.