

PUBLISHED ARTICLES

- *"Beyond FMV: Commercial Reasonableness of Physician Compensation Post-MACRA"* Co-authored by Todd Zigrang, MBA, MHA, FACHE, ASA, and Jessica Bailey-Wheaton, Esq., Business Valuation Review, Vol. 37, Issue 1, Spring 2018.
- *"Valuation of Healthcare Intangible Assets in the Absence of Positive Net Cash Flows"* Co-authored by Robert James Cimasi, MHA, ASA, MCBA, FRICS, CVA, CM&AA, and Todd A. Zigrang, MBA, MHA, ASA, FACHE, and Jonathan T. Wixom, MBA, Business Valuation Review, Vol. 34, Issue 3, Fall 2015.
- *"Appropriate Use of Extraordinary Assumptions and Hypothetical Conditions"* Co-authored by Todd A. Zigrang, MBA, MHA, FACHE, ASA, NACVA QuickRead, June 10, 2015.

LECTURES AND PRESENTATIONS

- *"Four Pillars of Healthcare Value in an Era of Reform,"* Missouri Society of Certified Public Accountants (MSCPA), MSCPA and HFMA Healthcare Industry Conference (September 22, 2016).
- *"An Empirical Analysis of the Valuation Impact of Rights of First Refusal (ROFR),"* Co-presented with Robert James Cimasi, MHA, ASA, MCBA, FRICS, CVA, CM&AA, and Ashok B. Abbott, MBA, PhD., National Association of Valuators and Analysts (NACVA), NACVA Business Valuation and Healthcare Valuation Conference (September 21, 2016).
- *"ACO 101 for Providers - Panel of ACO Professionals,"* Midwest Accountable Care Expo 2015 (August 13, 2015).
- *"ACO 101 for Providers,"* Midwest ACO Expo 2015 (August 13, 2015).
- *"Accountable Care Organizations: Value Metrics and Capital Planning,"* Virginia Medical Group Management Association, Virginia Medical Group Management Association Spring Conference (March 10-12, 2013).