Regulatory and Reimbursement Penalties for "No Pay" Events

The first installment of this four part HC Topics Series: Infection Control and Patient Safety in an Era of Never Events reviewed the evolution of patient safety and infection control from inception to the current industry climate and current regulations regarding mandatory public reporting and "never events." This second installment will discuss the regulatory framework for reimbursement penalties surrounding occurrences of preventable and never events, referred to as "no pay" events.

Spurred to action by the Institute of Medicine's report "To Err is Human," the healthcare industry's movement towards improving quality clinical care and patient safety moved from a suggestion, to a necessity, for hospitals when Congress passed the Deficit Reduction Act of 2005. Section 5001 of the Act stipulated that as of October 1, 2008, payment for certain designated hospital acquired infections (HAI), or hospital acquired conditions (HAC) would be adjusted so as to not result in a higher payment for that diagnosis related group (DRG). This regulation was passed as "...part of an array of Medicare value-based purchasing...tools that CMS is using to promote increased quality and efficiency of care" and "...is transforming Medicare from a passive payer to an active purchaser of higher value health care services." The fiscal year (FY) 2009 final rules for the Hospital Inpatient Prospective Payment System published further regulations regarding HACs, namely, the designated list of conditions that would be considered "never events" and would result in the prohibition of billing for services related to their occurrence for all hospitals billing under the inpatient prospective payment system (IPPS).3 Eight HACs were initially chosen: (1) foreign object retained after surgery; (2) air embolism; (3) blood incompatibility; (4) pressure ulcer stages III and IV; (5) falls resulting in trauma; (6) catheter-associated urinary tract infection; (7) vascular catheter-associated infection; and, (8) surgical site infection (SSI) for mediastinitis after coronary artery bypass graft. These conditions were chosen based on the cost associated with treatment and the volume of infections, and because they are considered to be "reasonably preventable." In FY 2007, the Centers for Medicare and Medicaid Services (CMS) calculated that these conditions occurred between 24 (blood incompatibility) and 257,412 times (pressure ulcers), with an average cost of \$33,894 (falls with trauma) to \$299,237 (surgical site infection) per hospital stay.⁴ In FY 2009, the cost of vascular catheter-associated infections to Medicare was estimated to total \$38.5 million based on an independent multivariate analysis.⁵ As of FY 2013, the list of HACs expanded to include an additional six conditions.⁶

The DRG payment system encourages efficiency of care by providing a fixed payment to hospitals for care of a health condition, regardless of how much equipment. time, or labor it requires to treat.⁷ The advent of reimbursement reductions for HACs dovetails with enforcement of healthcare fraud and abuse prevention efforts regarding "upcoding" of DRGs for higher payments. To combat potential overpayment associated with inappropriate medical coding, the Medicare Prescription Drug, Improvement, and Modernization Act of 2003 established a three-year demonstration project of recovery audit contractors (RAC) to identify and recoup improper overpayments for Medicare.⁸ This project resulted in recovery of over \$900 million overpayments, prompting establishment of a permanent recovery audit program to be implemented no later than January 1, 2010. Significantly, third party and private payors have begun aligning payment programs with the CMS "no pay" policies for never events, though discrepancies and non-standardization in billing practices may pose implementation.¹¹ challenges uniform in

Similar to HAC reporting requirements reimbursement penalties, beginning in January 2010, CMS required reporting of certain HAIs and other clinical process of care indicators to the National Healthcare Safety Network (NHSN) for public consumption, available on hospitalcompare.hhs.gov. To assure data accuracy. CMS conducts both random and targeted selection of IPPS hospitals on an annual basis for the validation of reported (and unreported) data as a part of the Hospital Inpatient Quality Reporting (IQR) program. 12 Eligible hospitals that choose not to participate in the IQR program, or hospitals that choose to participate but fail to fulfill the requirements of the program (i.e., receive less than 75% on a validation survey), are subject to a two percent reduction in the annual payment update (APU) provided by CMS.¹³

With the various regulatory and reimbursement measures which have been implemented by federal government agencies in recent years, monetary penalties associated with lagging quality of care have created a "business case" for prevention of HAIs/HACs. As evidenced by the 21 hospitals that failed to receive the full APU in FY 2013 (based on validation of data submitted in 2011), 14 and the \$797.4 million in overpayments identified by RACs in FY 2011,15 there still exist significant gaps and opportunities for improvement in quality of care and infection prevention in hospitals across the country. The reimbursement topics introduced in this installment will be expanded upon in the next installment of this series, which will further delve into details with regard to the measurement, accuracy, and implications of HAI/HAC reporting programs on hospital finances. The fourth, and final, installment in this series will discuss the impact these reporting programs have on the healthcare industry and stakeholders as a whole, and how attention to these topics will serve to guide and change the quality of healthcare delivery in the U.S. in the future.

Section 5001 of the Deficit Reduction Act of 2005, Public Law 109-

^{171 (}February 8, 2006), STAT 30
² "Medicare Program; Changes to the Hospital Inpatient Prospective Payment Systems and Fiscal Year 2009 Rates; Payments for Graduate Medical Education in Certain Emergency Situations; Changes to Disclosure of Physician Ownership in Hospitals and Physician Self-Referral Rules; Updates to the Long-Term Care Prospective Payment System; Updates to Certain IPPS-Excluded Hospital; and Collection of Information Regarding Financial Relationships Between Hospitals: Final Rule", by Centers for Medicare and Medicaid Services, Federal Register, Vol. 73, No. 161 (August 19, 2008), p. 48471

³ Ibid

⁴ *Ibid*, Deficit Reduction Act of 2005, Public Law 109-171 (February 8, 2006), STAT 30; *Ibid*, Centers for Medicare and Medicaid Services, August 19, 2008, p. 48473-48474

^{5 &}quot;Analysis Report: Estimating the Incremental Costs of Hospital-Acquired Conditions (HACs)", by Amy Kandilov, Kathleen Dalton, and Nicole Coomer, RTI International, April 18, 2012, p.40

^{6 &}quot;FY 2013 Final HAC List", by Centers for Medicare and Medicaid Services, http://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/HospitalAcqCond/Downloads/FY 2013 Final HACsCod eList.pdf (Accessed 6/15/13)

⁷ Ibid, Centers for Medicare and Medicaid Services, August 19, 2008, p. 48471

⁸ Section 306 of the Medicare Prescription Drug, Improvement, and Modernization Act of 2003, H.R. 1 (January 7, 2003), STAT 191

^{9 &}quot;Recovery Audit Program", by the Centers for Medicare and Medicaid Services, last modified May 20, 2013, http://www.cms.gov/Research-Statistics-Data-and-Systems/Monitoring-Programs/recovery-audit-program/# (Accessed 6/16/13)

Section 302 of the Tax Relief and Health Care Act of 2006, Public Law 109-432 (December 20, 2006), STAT 2991-2992

[&]quot;Health Care Purchaser Toolkit: Hospital-Acquired Condition Payment Policy", by the National Business Coalition on Health, August 2009, p. 3

^{12 &}quot;Data Validation Overview: Hospitals-Inpatient", by QualityNet, http://www.qualitynet.org/dcs/ContentServer?pagename=QnetPublic%2FPage%2FQnetTier2&cid=1140537255912 (Accessed 6/16/13)

^{13 &}quot;Medicare Program; Hospital Inpatient Prospective Payment Systems for Acute Care Hospitals and Long Term Care Hospital Prospective Payment System Changes and FY2011 Rates; Provider Agreements and Supplier Approvals; and Hospital Conditions of Participation for Rehabilitation and Respiratory Care Services; Medicaid Program: Accreditation for Providers of Inpatient Psychiatric Services; Final Rule", by Centers for Medicare and Medicaid Services, Federal Register, Vol. 75, No. 157 (August 16, 2010), p. 50220-50231; "APU Recipients: Hospital Inpatient Quality Reporting Program", by QualityNet, http://www.qualitynet.org/dcs/ContentServer?c=Page&pagename=QnetPublic%2FPage%2FQnetTier3&cid=1154977996543

QnetPublic%2FPage%2FQnetTier3&cid=1154977996543
(Accessed 6/16/13)
"Hospitals Not Receiving Annual Payment Undate (API)) Fiscal

^{14 &}quot;Hospitals Not Receiving Annual Payment Update (APU) – Fiscal Year 2013", by QualityNet and Centers for Medicare and Medicaid Services, September 2012, p. 1

^{15 &}quot;Recovery Auditing in the Medicare and Medicaid Programs for Fiscal Year 2011", by Centers for Medicare and Medicaid Services, http://www.cms.gov/Research-Statistics-Data-and-Systems/Monitoring-Programs/Recovery-Audit-Program/Downloads/FY2011-Report-To-Congress.pdf (Accessed 6/16/13), p. 10



(800) FYI - VALU

Providing Solutions in the Era of Healthcare Reform

Founded in 1993, HCC is a nationally recognized healthcare economic financial consulting firm

- HCC Home
- Firm Profile
- HCC Services
- HCC Experts
- Clients Projects
- HCC News
- Upcoming Events
- Contact Us
- Email Us



Robert James Cimasi, MHA, ASA, FRICS, MCBA, AVA, CM&AA, serves as Chief Executive Officer of HEALTH CAPITAL CONSULTANTS (HCC), a nationally recognized healthcare financial and economic consulting firm headquartered in St. Louis, MO, serving clients in 49 states since 1993. Mr. Cimasi has over thirty years of experience in serving clients, with a professional focus on the financial and economic aspects of healthcare service sector entities including: valuation consulting and capital formation services; healthcare industry transactions including joint ventures, mergers, acquisitions, and divestitures; litigation support & expert testimony; and, certificate-of-need and other regulatory and policy planning consulting.

Mr. Cimasi holds a Masters in Health Administration from the University of Maryland, as well as several professional designations: Accredited Senior Appraiser (ASA – American Society of Appraisers); Fellow Royal Intuition of Chartered Surveyors (FRICS – Royal Institute of Chartered Surveyors); Master Certified Business Appraiser (MCBA – Institute of Business Appraisers); Accredited Valuation Analyst (AVA – National Association of Certified Valuators and Analysts); and, Certified Merger & Acquisition Advisor (CM&AA – Alliance of Merger & Acquisition Advisors). He has served as an expert witness on cases in numerous courts, and has provided testimony before federal and state legislative committees. He is a nationally known speaker on healthcare industry topics, the author of several books, the latest of which include: "Accountable Care Organizations: Value Metrics and Capital Formation" [2013 - Taylor & Francis, a division of CRC Press], "The Adviser's Guide to Healthcare" – Vols. I, II & III [2010 – AICPA], and "The U.S. Healthcare Certificate of Need Sourcebook" [2005 - Beard Books]. His most recent book, entitled "Healthcare Valuation: The Financial Appraisal of Enterprises, Assets, and Services" will be published by John Wiley & Sons in the Fall of 2013.

Mr. Cimasi is the author of numerous additional chapters in anthologies; books, and legal treatises; published articles in peer reviewed and industry trade journals; research papers and case studies; and, is often quoted by healthcare industry press. In 2006, Mr. Cimasi was honored with the prestigious "Shannon Pratt Award in Business Valuation" conferred by the Institute of Business Appraisers. Mr. Cimasi serves on the Editorial Board of the Business Appraisals Practice of the Institute of Business Appraisers, of which he is a member of the College of Fellows. In 2011, he was named a Fellow of the Royal Institution of Chartered Surveyors (RICS).

HEALTH CAPITAL

CONSULTANTS (HCC) is an established, nationally recognized healthcare financial and economic consulting firm headquartered in St. Louis, Missouri, with regional personnel nationwide. Founded in 1993, HCC has served clients in over 45 states, in providing services including: valuation in all healthcare sectors; financial analysis, including the development of forecasts, budgets and income distribution plans; healthcare provider related intermediary services, including integration, affiliation, acquisition and divestiture; Certificate of Need (CON) and regulatory consulting; litigation support and expert witness services; and, industry research services for healthcare providers and their advisors. HCC's accredited professionals are supported by an experienced research and library support staff to maintain a thorough and extensive knowledge of the healthcare reimbursement, regulatory, technological and competitive environment.



Todd A. Zigrang, MBA, MHA, ASA, FACHE, is the President of HEALTH CAPITAL CONSULTANTS (HCC), where he focuses on the areas valuation and financial analysis for hospitals and other healthcare enterprises. Mr. Zigrang has significant physician integration and financial analysis experience, and has participated in the development of a physician-owned multi-specialty MSO and networks involving a wide range of specialties; physician-owned hospitals, as well as several limited liability companies for the purpose of acquiring acute care and specialty hospitals, ASCs and other ancillary facilities; participated in the evaluation and negotiation of managed care contracts, performed and assisted in the valuation of various healthcare entities and related litigation

support engagements; created pro-forma financials; written business plans; conducted a range of industry research; completed due diligence practice analysis; overseen the selection process for vendors, contractors, and architects; and, worked on the arrangement of financing.

Mr. Zigrang holds a Master of Science in Health Administration and a Masters in Business Administration from the University of Missouri at Columbia. He is a Fellow of the American College of Healthcare Executives, and serves as President of the St. Louis Chapter of the American Society of Appraisers (ASA). He has co-authored "Research and Financial Benchmarking in the Healthcare Industry" (STP Financial Management) and "Healthcare Industry Research and its Application in Financial Consulting" (Aspen Publishers). He has additionally taught before the Institute of Business Appraisers and CPA Leadership Institute, and has presented healthcare industry valuation related research papers before the Healthcare Financial Management Association; the National CPA Health Care Adviser's Association; Association for Corporate Growth; Infocast Executive Education Series; the St. Louis Business Valuation Roundtable; and, Physician Hospitals of America.



Anne P. Sharamitaro, Esq., is the Executive Vice President & General Counsel of HEALTH CAPITAL CONSULTANTS (HCC), where she focuses on the areas of Certificate of Need (CON); regulatory compliance, managed care, and antitrust consulting. Ms. Sharamitaro is a member of the Missouri Bar and holds a J.D. and Health Law Certificate from Saint Louis University School of Law, where she served as an editor for the Journal of Health Law, published by the American Health Lawyers Association. Ms. Sharamitaro has presented healthcare industry related research papers before Physician Hospitals of America and the National Association of Certified Valuation Analysts and coauthored chapters in "Healthcare Organizations: Financial Management Strategies," published in 2008.