

Healthcare Employment Resists Effects of Recession

Although historically resistant to economic downturns, the healthcare industry still experienced the impact of the 2007-2009 recession; in 2009, the healthcare spending rate in the US grew at its slowest rate in fifty years.¹ Economists from the Centers for Medicare and Medicaid Services (CMS) primarily attribute this downturn to consumers' inability to pay for private insurance, lower capital investments by healthcare providers, and lower out-of-pocket spending in general.² Offsetting this decrease in private spending, federal funding for healthcare rose 16.6 percent from 2008 to 2009, to promote healthcare reform efforts and support federal insurance funds (primarily Medicaid). This federal spending led to the healthcare industry outpacing other industry spending rates and resulted in a one percent increase in healthcare spending in 2009, comprising 17.6 percent of the national GDP.³

While industry spending rates typically correspond to labor market performance, healthcare employment continues to grow at a greater rate than any other industry.⁴ According to the Bureau of Labor Statistics (BLS), from 2010 to 2011, employment in the healthcare industry increased by 265,000 jobs, or 34.3 percent.⁵ In February 2011, employment in the healthcare industry grew by 34,000 jobs, greater than the average increase of 22,000 jobs per month reported over the past year.⁶ A recent report published by PwC (formerly PricewaterhouseCoopers), indicated that slower consumer spending growth would primarily influence physician providers.⁷ From February 2010 to February 2011, hospitals experienced only 2.1 percent growth in employment and physician offices experienced only 1.5 percent growth, while those healthcare sectors associated with delivering care to the elderly experienced the largest growth; i.e., home health (7.5 percent) and nursing and residential facilities (15.3 percent).8

BLS predicts continued growth in healthcare employment and projects the healthcare sector to generate 3.2 million jobs from 2008 to 2018, more than any other industry.⁹ Consistent with present trends, the largest growth in employment is anticipated in areas providing elder care service, with home healthcare jobs expected to increase 46 percent.¹⁰ In comparison, hospital employment is only expected to increase 10 percent over the same period.¹¹

Despite the recession, the healthcare industry continues to grow. Notably, although the national unemployment rate hovered between nine and ten percent over the past year, healthcare and leisure and hospitality industries supported a significant increase in employment – 36,000 and 47,000 jobs, respectively.¹² Since the official end of the recession, healthcare job placements have continued to trend upwards and should likely see further increases in the foreseeable future.

- ¹ "Recession Contributes To Slowest Annual Rate Of Increase In Health Spending In Five Years" By Anne Martin, et al., Health Affairs, Vol. 30, No. 1, January 2011, p. 11.
- ² "Recession Contributes To Slowest Annual Rate Of Increase In Health Spending In Five Years" By Anne Martin, et al., Health Affairs, Vol. 30, No. 1, January 2011, p. 11.
- ³ "Recession Contributes To Slowest Annual Rate Of Increase In Health Spending In Five Years" By Anne Martin, et al., Health Affairs, Vol. 30, No. 1, January 2011, p. 11.
- ⁴ "Financing Constrains and Unemployment: Evidence from the Great Recession" By Burcu Duygan-Bump, et al., Federal Reserve Bank of Boston, Working Paper No. QAU10-6, October 8, 2010, p. 1; "Career Guide to Industries: Healthcare" Bureau of Labor Statistics, 2010-11 Edition, February 2, 2011, Accessed at http://www.bls.gov/oco/cg/cgs035/html (Accessed 3/3/11).
- ⁵ "The Employment Situation February 2011" Bureau of Labor Statistics, News Release (March 4, 2011), Accessed at http://www.bls.gov/news.release/pdf/empsit.pdf (Accessed 3/4/11), p.2
- ⁶ "The Employment Situation February 2011" Bureau of Labor Statistics, News Release (March 4, 2011), Accessed at http://www.bls.gov/news.release/pdf/empsit.pdf (Accessed 3/4/11), p.2.
- ⁷ "Slow growth of health care utilization to linger through 2011, analysts say" By Emily Berry, American Medical News, January 17, 2011, Accessed at http://www.amacompact.com/12/htm/12/htm/12/htm/12/htm/14
- assn.org/amednews/2011/01/17/bisa0117.htm (Accessed 2/11/11).
- ⁸ "The Employment Situation February 2011: Table B-1. Employees on Nonfarm Payrolls by Industry Sector and Selected Industry Detail" Bureau of Labor Statistics, News Release (March 4, 2011), Accessed at
- http://www.bls.gov/news.release/pdf/empsit.pdf (Accessed 3/4/11).
- ⁹ "Career Guide to Industries: Healthcare" Bureau of Labor Statistics, 2010-11 Edition, February 2, 2011, Accessed at http://www.bls.gov/oco/cg/cgs035/html (Accessed 3/3/11).
- ¹⁰ "Career Guide to Industries: Healthcare" Bureau of Labor Statistics, 2010-11 Edition, February 2, 2011, Accessed at http://www.bls.gov/oco/cg/cgs035/html (Accessed 3/3/11).
- ¹¹ "Career Guide to Industries: Healthcare" Bureau of Labor Statistics, 2010-11 Edition, February 2, 2011, Accessed at http://www.bls.gov/oco/cg/cgs035/html (Accessed 3/3/11).
- ¹² "The Employment Situation December 2010" Bureau of Labor Statistics, News Release (January 7, 2011), Accessed at http://www.bls.gov/news.release/pdf/empsit.pdf (Accessed 1/28/11), p. 2-3

© HEALTH CAPITAL CONSULTANTS



Founded in 1993, HCC is a nationally recognized healthcare economic financial consulting firm

- HCC Home
- Firm Profile
- HCC Services
- HCC Experts
- Clients Projects
- HCC News
- Upcoming Events
- Contact Us
- Email Us

HEALTH CAPITAL

CONSULTANTS (HCC) is an established, nationally recognized healthcare financial and economic consulting firm headquartered in St. Louis, Missouri, with regional personnel nationwide. Founded in 1993, HCC has served clients in over 45 states, in providing services including: valuation in all healthcare sectors; financial analysis, including the development of forecasts, budgets and income distribution plans; healthcare provider related intermediary services, including integration, affiliation, acquisition and divestiture; Certificate of Need (CON) and regulatory consulting; litigation support and expert witness services; and, industry research services for healthcare providers and their advisors. HCC's accredited professionals are supported by an experienced research and library support staff to maintain a thorough and extensive knowledge of the healthcare reimbursement, regulatory, technological and competitive environment.



Robert James Cimasi, MHA, ASA, FRICS, MCBA, AVA, CM&AA, serves as President of **HEALTH CAPITAL CONSULTANTS** (HCC), a nationally recognized healthcare financial and economic consulting firm headquartered in St. Louis, MO, serving clients in 49 states since 1993. Mr. Cimasi has over thirty years of experience in serving clients, with a professional focus on the financial and economic aspects of healthcare service sector entities including: valuation consulting and capital formation services; healthcare industry transactions including joint ventures, mergers, acquisitions, and divestitures; litigation support & expert testimony; and, certificate-of-need and other regulatory and policy planning consulting.

Mr. Cimasi holds a Masters in Health Administration from the University of Maryland, as well as several professional designations: Accredited Senior Appraiser (ASA – American Society of Appraisers); Fellow Royal Intuition of Chartered Surveyors (FRICS – Royal Institute of Chartered Surveyors); Master Certified Business Appraiser (MCBA – Institute of Business Appraisers); Accredited Valuation Analyst (AVA – National Association of Certified Valuators and Analysts); and, Certified Merger & Acquisition Advisor (CM&AA – Alliance of Merger & Acquisition Advisors). He has served as an expert witness on cases in numerous courts, and has provided testimony before federal and state legislative committees. He is a nationally known speaker on healthcare industry topics, the author of several books, the latest of which include: *"The U.S. Healthcare Certificate of Need Sourcebook"* [2005 - Beard Books], *"An Exciting Insight into the Healthcare Industry and Medical Practice Valuation"* [2002 – AICPA], and *"A Guide to Consulting Services for Emerging Healthcare Organizations"* [1999 John Wiley and Sons].

Mr. Cimasi is the author of numerous additional chapters in anthologies; books, and legal treatises; published articles in peer reviewed and industry trade journals; research papers and case studies; and, is often quoted by healthcare industry press. In 2006, Mr. Cimasi was honored with the prestigious *"Shannon Pratt Award in Business Valuation"* conferred by the Institute of Business Appraisers. Mr. Cimasi serves on the Editorial Board of the Business Appraisals Practice of the Institute of Business Appraisers, of which he is a member of the College of Fellows.



Todd A. Zigrang, MBA, MHA, ASA, FACHE, is the Senior Vice President of **HEALTH CAPITAL CONSULTANTS** (HCC), where he focuses on the areas valuation and financial analysis for hospitals and other healthcare enterprises. Mr. Zigrang has significant physician integration and financial analysis experience, and has participated in the development of a physician-owned multi-specialty MSO and networks involving a wide range of specialties; physician-owned hospitals, as well as several limited liability companies for the purpose of acquiring acute care and specialty hospitals, ASCs and other ancillary facilities; participated in the evaluation and negotiation of managed care contracts, performed and assisted in the valuation of various healthcare

entities and related litigation support engagements; created pro-forma financials; written business plans; conducted a range of industry research; completed due diligence practice analysis; overseen the selection process for vendors, contractors, and architects; and, worked on the arrangement of financing.

Mr. Zigrang holds a Master of Science in Health Administration and a Masters in Business Administration from the University of Missouri at Columbia, and is a Fellow of the American College of Healthcare Executives. He has co-authored "*Research and Financial Benchmarking in the Healthcare Industry*" (STP Financial Management) and "*Healthcare Industry Research and its Application in Financial Consulting*" (Aspen Publishers). He has additionally taught before the Institute of Business Appraisers and CPA Leadership Institute, and has presented healthcare industry valuation related research papers before the Healthcare Financial Management Association; the National CPA Health Care Adviser's Association; Association for Corporate Growth; Infocast Executive Education Series; the St. Louis Business Valuation Roundtable; and, Physician Hospitals of America.



Anne P. Sharamitaro, Esq., is the Vice President of HEALTH CAPITAL CONSULTANTS (HCC), where she focuses on the areas of Certificate of Need (CON); regulatory compliance, managed care, and antitrust consulting. Ms. Sharamitaro is a member of the Missouri Bar and holds a J.D. and Health Law Certificate from Saint Louis University School of Law, where she served as an editor for the Journal of Health Law, published by the American Health Lawyers Association. She has presented healthcare industry related research papers before Physician Hospitals of America and the National Association of Certified Valuation Analysts and co-authored chapters in "Healthcare Organizations: Financial Management Strategies," published in 2008.