

## Hospital Groups File Lawsuits Challenging "Two-Midnight" Rule

On April 14, 2014, the American Hospital Association (AHA), along with several state hospital associations and large healthcare systems, filed two lawsuits in the federal district court of Washington, D.C., against the U.S. Department of Health and Human Services (HHS), seeking to enjoin enforcement of the "two-midnight" rule finalized in August 2013.<sup>1</sup> The first lawsuit seeks to overturn the 0.2% rate cut to hospitals imposed by the Centers for Medicare & Medicaid Services (CMS) to pay for the cost of the Recovery Audit Contractor (RAC) reviews. The second lawsuit seeks to throw out three distinct parts of the CMS Final Rule entitled, "Medicare Program; Hospital Inpatient Prospective Payment Systems for Acute Care Hospitals and the Long-Term Care Hospital Prospective Payment System and Fiscal Year 2014 Rates; Quality Reporting Requirements for Specific Providers; Hospital Conditions of Participation; Payment Policies Related to Patient Status":

- (1) The "*two-midnight*" rule;<sup>2</sup>
- (2) The one-year filing limit on a hospital's revised claims after RAC denial;<sup>3</sup> and,
- (3) The requirement of written physician orders for each inpatient stay at a hospital.<sup>4</sup>

Four health systems and four state hospital groups joined the AHA in its lawsuit against resigning HHS Secretary Kathleen Sebelius, including: (1) The Hospital & Healthsystem Association of Pennsylvania; (2) New Jersey Hospital Association; (3) Healthcare Association of New York State; (4) Greater New York Hospital Association; (5) Banner Health; (6) Einstein Healthcare Network (7) Wake Forest University Medical Center; and, (8) Mount Sinai Hospital.<sup>5</sup> The parties requested that the rules both be declared invalid and that the hospitals listed in the complaint receive reimbursement for the medical care at issue in the cases.<sup>6</sup>

The two lawsuits focus on the rules and regulations concerning *"inpatient"* status, in contrast to *"outpatient"* status, and how those determinations are reported, reviewed, and reimbursed under the *"two-midnight"* rule.<sup>7</sup> Generally, hospital care for inpatient services is reimbursed under Medicare Part A, while hospital care for outpatient services is reimbursed under Medicare Part B.<sup>8</sup> Designating a patient as *"inpatient"* or *"outpatient"* affects both the processes to provide medical care for that patient and the rate of reimbursement to the hospital care are higher than

Part B reimbursement rates for doctor care.<sup>9</sup> Furthermore, outpatient care reimbursement under Medicare Part B often does not cover operating costs for patients under observation status.<sup>10</sup> As illustrated above, a simple classification can have a significant impact on the overall Medicare reimbursement to hospitals and their providers for healthcare delivery services.

As noted in a previous Health Capital Topics article, under the "*two-midnight*" rule, a hospital patient qualifies as an "*inpatient*" when two requirements are met<sup>11</sup>:

- (1) The patient must be "formally admitted following a physician order for hospital inpatient admission;"<sup>12</sup> and,
- (2) The formal admission order must state that the admission designation as "*inpatient*" is "*reasonable and necessary based on how long beneficiaries have spent, or are reasonably expected to spend, in the hospital as inpatients.*"<sup>13</sup>

Importantly, RAC reviews presume that the "*reasonable* and necessary" prong is satisfied when the patient "*require(s) more than 1 Medicare utilization day*," which CMS defines as patient visits "*crossing two 'midnights'*."<sup>14</sup> The rule additionally states that patient visits to a hospital not spanning two midnights may nevertheless be classified as "*inpatient*" if "*there is clear physician documentation in the medical record*" that supports the admitting physician's expectation that the patient required care over a period crossing two midnights.<sup>15</sup> "Inpatient" classifications remain subject to external review by an RAC, and the RAC uses the "*two-midnight*" rule, as well as CMS standards governing activities such as proper coding,<sup>16</sup> to judge whether a hospital properly submitted a Medicare claim for reimbursement under Part A.

The first lawsuit against HHS seeks to invalidate the "twomidnight" rule's provision decreasing hospital reimbursement rates under Medicare Part A by 0.2%. Each claim submitted under Medicare Part A is subject to this rate cut,<sup>17</sup> which applies to both base discharge reimbursements under Part A, as well as reimbursements for capital expenses under Part A.<sup>18</sup> The rule stated that the cut will offset what CMS estimates to be an additional \$220 million in expenditures under Medicare Part A due to the "two-midnight" rule.<sup>19</sup> However, the Plaintiffs assert that this \$220 million will actually be borne by hospitals, not CMS.<sup>20</sup> They argue that "medical cases are more likely to shift from inpatient to outpatient" overall, resulting in lower Part A expenditures by CMS without changing the care provided by the hospitals.<sup>21</sup> Bolstering the Plaintiff's argument, Moody's Investors Service has projected that the 0.2% rate cut may result in costs to hospitals of up to \$4,000 per review.<sup>22</sup>

According to the second lawsuit, the "two-midnight" rule will "burden hospitals with arbitrary standards and documentation requests and deprive hospitals of Medicare reimbursement to which they are entitled."<sup>23</sup> Importantly, the Plaintiffs assert that the rule undermines the ability of physicians and hospitals to use the necessary discretion to make appropriate medical judgments. The Plaintiffs claim that RACs "regularly overrule physicians' expert judgments" on whether a patient should be considered "inpatient" or "outpatient" based on a strict interpretation of the "two-midnight" rule.<sup>24</sup> The Plaintiffs assert that CMS adopted the "two-midnight" rule without considering that an "inpatient" designation focuses also on the "level of care" necessary for a particular patient, not solely a patient's length-of-stay at a hospital.<sup>25</sup>

Additionally, the Plaintiffs argue that the procedures for RAC review and denial effectively prevent hospitals from receiving *any* reimbursement from Medicare because most RAC denials of Part A claims occurred after the one-year filing deadline on Medicare reimbursement claims.<sup>26</sup> Although hospitals and providers can file revised claims under Medicare Part B, they allege that their revised submissions are considered "*new claims*" under Medicare.<sup>27</sup> These new claims must be submitted within one year of a patient's discharge; however, RAC review typically occurs past this one-year limit, effectively preventing hospitals and providers from receiving *any* reimbursement under Medicare.<sup>28</sup>

The lawsuits request the court discard the "two-midnight" rule and its accompanying regulations, but the fate of both lawsuits is uncertain. Some attorneys within the healthcare industry claim that any invalidation of the rule will motivate Congress to address the issue, which may potentially lead to deeper, more permanent cuts in Medicare funding.<sup>29</sup> Moreover, the two lawsuits may result in a legal settlement that rewrites the "two-midnight" rule, but only reimburse the named Plaintiffs for damages.<sup>30</sup> CMS appears to be open to broader changes to its "two*midnight*" rule. CMS Deputy Administrator Sean Cavanaugh testified on May 20, 2014, in front of the U.S. House Health Subcommittee regarding the rule, stating that CMS "welcome(s) input on these and other issues relat(ing) to a potential alternative payment methodology" for inpatient hospital stays not satisfying the "twomidnight" rule.31

 "AHA Sues HHS Over Two-Midnight Rule," By Norm Tabler, Beyond Health Care Reform, http://beyondhealthcarereform.com/aha-sues-hhs-over-twomidnight-rule/ (Accessed 5/9/14). Columbia, Case No. 1:14-cv-00607-RBW (April 14, 2014), p. 2; US District Court for the District of Columbia, Case No. 1:14-cv-00609-RBW, April 14, 2014, p. 2.

- 5 US District Court for the District of Columbia, Case No. 1:14-cv-00607-RBW, April 14, 2014, p. 26; US District Court for the District of Columbia, Case No. 1:14-cv-00609-RBW, April 14, 2014, p. 29.
- 7 US District Court for the District of Columbia, Case No. 1:14-cv-00607-RBW, April 14, 2014, p. 2; US District Court for the District of Columbia, Case No. 1:14-cv-00609-RBW, April 14, 2014, p. 2.
- 8 "Medicare: A Primer" By The Henry K. Kaiser Family Foundation, 2010 Edition, Menlo Park, CA: 2010, Accessed at http://kaiserfamilyfoundation.files.wordpress.com/2013/01/7615-03.pdf (Accessed 5/20/14).
- 9 "Two Kinds of Hospital Patients: Admitted, and Not" by Paula Span, The New York Times, October 29, 2013, http://newoldage.blogs.nytimes.com/2013/10/29/two-kinds-ofhospital-patients-admitted-andnot/?action=click&module=Search&region=searchResults&mabRe ward=relbias%3Ar&url=http%3A%2F%2Fquery.nytimes.com%2Fs earch%2Fsitesearch%2F%3Faction%3DClick%26region%3DMasthe ad%26pgtype%3DHomepage%26tm%3Dclick%26region%3DMasthe ad%26pgtype%3DHomepage%26tm%3Dqry801%23%2Ftwo+midnig ht+rule (Accessed 5/20/14).
- 10 "Hospitalized but Not Admitted: Characteristics of Patients With 'Observation Status' at an Academic Medical Center" By Ann M. Sheehy et al., JAMA Internal Medicine, Vol. 173, No. 21 (November 25, 2013), p. 1997.
- 11 "Opposition to the 'Two-Midnight' Rule Heating Up" HC Topics Vol. 7, Issue 1, January 2014.
- 12 "Medicare Program; Hospital Inpatient Prospective Payment Systems for Acute Care Hospitals and the Long-Term Care Hospital Prospective Payment System and Fiscal Year 2014 Rates; Quality Reporting Requirements for Specific Providers; Hospital Conditions of Participation; Payment Policies Related to Patient Status" 78 Fed. Reg. 50746 (August 19, 2013).
- 13 *Ibid*.

- 15 Ibid.
- "Statement of Work for the Recovery Audit Program," Centers for Medicare & Medicaid Services, Washington, DC: 2011, p. 8-9.
  7074 Control of Control of
- 17 78 Fed. Reg. 50746, August 19, 2013.
- 18 Ibid; "Acute Care Hospital Inpatient Prospective Payment System: Payment System Fact Sheet Series" By Centers for Medicare & Medicaid Services, Washington, DC: April 2013, p. 5.
- 19 78 Fed. Reg. 50746, August 19, 2013.
- 20 US District Court for the District of Columbia, Case No. 1:14-cv-00607-RBW, April 14, 2014, p. 18.
- 21 Ibid, p. 25.
- 22 "Sector Comment: Two-Midnight Rule Will Reduce Revenue for Most Hospitals" By Daniel Steingart, CFA, Moody's Investors Service, Report Number 165866, San Francisco, CA, March 12, 2014, p. 2.
- 23 US District Court for the District of Columbia, Case No. 1:14-cv-00609-RBW, April 14, 2014, p. 2.
- 24 Ibid, p. 10.
- 25 Ibid, p. 16.
- 26 Ibid.
- 27 Ibid.
- 28 Ibid, p. 11.
- 29 "AHA Lawsuit Over 'Two-Midnight' Rule Called Uphill Battle" By Joe Carlson, Modern Healthcare, April 15, 2014, http://www.modernhealthcare.com/article/20140415/NEWS/304159 962/aha-lawsuit-over-two-midnight-rule-called-uphill-battle (Accessed 5/9/14).
- 30 *Ibid*.
- 31 "CMS Considers Alternatives to Two-Midnight Rule" By Joe Carlson, Modern Healthcare, May 20, 2014, http://www.modernhealthcare.com/article/20140520/NEWS/305209 965/cms-considering-alternatives-to-two-midnight-rule (Accessed May 20, 2014).

<sup>2 &</sup>quot;The American Hospital Association et al., v. Kathleen Sebelius: Complaint" United States District Court for the District of Columbia, Case No. 1:14-cv-00609-RBW (April 14, 2014), p. 4.

<sup>3</sup> *Ibid*, p. 4-5.

<sup>4</sup> *Ibid*, p. 5.

<sup>5 &</sup>quot;The American Hospital Association et al., v. Kathleen Sebelius: Complaint," United States District Court for the District of

<sup>14</sup> Ibid.



(800) FYI - VALU **Providing Solutions** in the Era of Healthcare Reform

Founded in 1993, HCC is a nationally recognized healthcare economic financial consulting firm

- **HCC Home**
- **Firm Profile**
- **HCC Services**
- **HCC Experts**
- **Clients & Projects**
- **HCC News**
- **Upcoming Events**
- **Contact Us**
- **Email Us**

## HEALTH CAPITAL

CONSULTANTS (HCC) is an established, nationally recognized healthcare financial and economic consulting firm headquartered in St. Louis, Missouri, with regional personnel nationwide. Founded in 1993, HCC has served clients in over 45 states, in providing services including: valuation in all healthcare sectors; financial analysis, including the development of forecasts, budgets and income distribution plans; healthcare provider related intermediary services, including integration, affiliation, acquisition and divestiture; Certificate of Need (CON) and regulatory consulting; litigation support and expert witness services; and, industry research services for healthcare providers and their advisors. HCC's accredited professionals are supported by an experienced research and library support staff to maintain a thorough and extensive knowledge of the healthcare reimbursement, regulatory, technological and competitive environment.



Robert James Cimasi, MHA, ASA, FRICS, MCBA, CVA, CM&AA, serves as Chief Executive Officer of HEALTH CAPITAL CONSULTANTS (HCC), a nationally recognized healthcare financial and economic consulting firm headquartered in St. Louis, MO, serving clients in 49 states since 1993. Mr. Cimasi has over thirty years of experience in serving clients, with a professional focus on the financial and economic aspects of healthcare service sector entities including: valuation consulting and capital formation services; healthcare industry transactions including joint ventures, mergers, acquisitions, and divestitures;

litigation support & expert testimony; and, certificate-of-need and other regulatory and policy planning consulting.

Mr. Cimasi holds a Masters in Health Administration from the University of Maryland, as well as several professional designations: Accredited Senior Appraiser (ASA - American Society of Appraisers); Fellow Royal Institution of Chartered Surveyors (FRICS - Royal Institute of Chartered Surveyors); Master Certified Business Appraiser (MCBA - Institute of Business Appraisers); Accredited Valuation Analyst (AVA -National Association of Certified Valuators and Analysts); and, Certified Merger & Acquisition Advisor (CM&AA - Alliance of Merger & Acquisition Advisors). He has served as an expert witness on cases in numerous courts, and has provided testimony before federal and state legislative committees. He is a nationally known speaker on healthcare industry topics, the author of several books, the latest of which include: "Accountable Care Organizations: Value Metrics and Capital Formation" [2013 - Taylor & Francis, a division of CRC Press], "The Adviser's Guide to Healthcare" - Vols. I, II & III [2010 - AICPA], and "The U.S. Healthcare Certificate of Need Sourcebook" [2005 - Beard Books]. His most recent book, entitled "Healthcare Valuation: The Financial Appraisal of Enterprises, Assets, and Services" was published by John Wiley & Sons in March 2014.

Mr. Cimasi is the author of numerous additional chapters in anthologies; books, and legal treatises; published articles in peer reviewed and industry trade journals; research papers and case studies; and, is often quoted by healthcare industry press. In 2006, Mr. Cimasi was honored with the prestigious "Shannon Pratt Award in Business Valuation" conferred by the Institute of Business Appraisers. Mr. Cimasi serves on the Editorial Board of the Business Appraisals Practice of the Institute of Business Appraisers, of which he is a member of the College of Fellows. In 2011, he was named a Fellow of the Royal Institution of Chartered Surveyors (RICS).



Todd A. Zigrang, MBA, MHA, ASA, FACHE, is the President of HEALTH CAPITAL CONSULTANTS (HCC), where he focuses on the areas valuation and financial analysis for hospitals and other healthcare enterprises. Mr. Zigrang has significant physician integration and financial analysis experience, and has participated in the development of a physicianowned multi-specialty MSO and networks involving a wide range of specialties; physicianowned hospitals, as well as several limited liability companies for the purpose of acquiring acute care and specialty hospitals, ASCs and other ancillary facilities; participated in the

evaluation and negotiation of managed care contracts, performed and assisted in the valuation of various healthcare entities and related litigation support engagements; created pro-forma financials; written business plans; conducted a range of industry research; completed due diligence practice analysis; overseen the selection process for vendors, contractors, and architects; and, worked on the arrangement of financing.

Mr. Zigrang holds a Master of Science in Health Administration and a Masters in Business Administration from the University of Missouri at Columbia. He is a Fellow of the American College of Healthcare Executives, and serves as President of the St. Louis Chapter of the American Society of Appraisers (ASA). He has co-authored "Research and Financial Benchmarking in the Healthcare Industry" (STP Financial Management) and "Healthcare Industry Research and its Application in Financial Consulting" (Aspen Publishers). He has additionally taught before the Institute of Business Appraisers and CPA Leadership Institute, and has presented healthcare industry valuation related research papers before the Healthcare Financial Management Association; the National CPA Health Care Adviser's Association; Association for Corporate Growth; Infocast Executive Education Series; the St. Louis Business Valuation Roundtable; and, Physician Hospitals of America.



Matthew J. Wagner, MBA, is Senior Vice President of HEALTH CAPITAL CONSULTANTS (HCC), where he focuses on the areas of valuation and financial analysis. Mr. Wagner has provided valuation services regarding various healthcare related enterprises, assets and services, including but not limited to, physician practices, diagnostic imaging service lines, ambulatory surgery centers, physician-owned insurance plans, equity purchase options, physician clinical compensation, and healthcare equipment leases.



John R. Chwarzinski, MSF, MAE, is a Vice President of HEALTH CAPITAL CONSULTANTS (HCC). Mr. Chwarzinski holds a Master's Degree in Economics from the University of Missouri - St. Louis, as well as, a Master's Degree in Finance from the John M. Olin School of Business at Washington University in St. Louis. Mr. Chwarzinski's areas of expertise include advanced statistical analysis, econometric modeling, and economic and financial analysis.



Jessica L. Bailey, Esq., is the Director of Research of HEALTH CAPITAL CONSULTANTS (HCC), where she conducts project management and consulting services related to the impact of both federal and state regulations on healthcare exempt organization transactions and provides research services necessary to support certified opinions of value related to the Fair Market Value and Commercial Reasonableness of transactions related to healthcare enterprises, assets, and services. Ms. Bailey is a member of the Missouri and Illinois Bars and holds a J.D. and Health Law Certificate from Saint Louis University School of Law, where she served as Fall Managing Editor for the Journal of Health Law and Policy.